

VILLAGE OF DOWNERS GROVE
Report for the Village Council Meeting
6/6/2023

SUBJECT:	SUBMITTED BY:
2023 Desktop and Laptop Computer Replacements	Dave Kenny Director, Information Technology

SYNOPSIS

A motion is requested to authorize the purchase of thirty (30) desktop computers, seventy-one (71) monitors with soundbars, and ninety-three (93) laptops, from Dell Technologies of Round Rock, Texas in an amount of \$239,840.18.

STRATEGIC PLAN ALIGNMENT

The goals for 2021-2023 include *Exceptional Municipal Services*.

FISCAL IMPACT

The FY23 Budget includes \$325,000.00 in the Equipment Replacement Fund for the desktop and laptop computer replacements.

RECOMMENDATION

Approval on the June 6, 2023 consent agenda.

BACKGROUND

As part of the Village's hardware lifecycle management plan, the 2023 work plan includes replacing thirty (30) Fire Department desktop computers (PCs), ninety-three (93) public safety laptops, and seventy-one (71) monitors with attached soundbars.

Organizations can avoid problems associated with inoperable or obsolete equipment by following a timely replacement schedule of aging hardware. The IT industry standard for replacing desktop workstations is every five to six years and laptops is three to four years. The public safety PCs and laptops have surpassed that age. They are beyond end-of-life and no longer supported.

A call for bids was published in accordance with the Village's purchasing policy and no vendors responded. A vendor reached out stating that they could only quote retail list price since another vendor holds the registration for Dell computers. Registration denotes assigned vendor. The assigned vendor for the Village is Dell. Dell did not respond to the bid since it was under their bid threshold of \$250,000.00 but did submit a quote. Dell based the quote on the National Purchasing Cooperative Alliance (NCPA). The NCPA is part of OMNIA Partners, which is one of the largest cooperative purchasing programs for the public sector.

Staff recommends the purchase from Dell Technologies for a total cost of \$239,840.18.

ATTACHMENTS

Quotation



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000152185552.3	Sales Rep	Lian Shoviak
Total	\$239,840.18	Phone	(800) 456-3355, 80000
Customer #	99008724	Email	Lian.Shoviak@Dell.com
Quoted On	May. 16, 2023	Billing To	BILL HERMAN
Expires by	Jun. 15, 2023		VILLAGE OF DOWNERS GROVE
Contract Name	Dell National Cooperative Purchasing Alliance-NCPA Master Agreement		801 BURLINGTON AVE DOWNERS GROVE, IL 60515
Contract Code	C000000005600		
Customer Agreement #	NCPA 01-42		
Deal ID	25821686		

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you are ready to place an order. Thank you for shopping with Dell!

Regards,
Lian Shoviak

Shipping Group

Shipping To	Shipping Method
DAVE KENNY VILLAGE OF DOWNERS GROVE 801 BURLINGTON AVE DOWNERS GROVE, IL 60515-4776 (630) 434-5544	Standard Delivery

Product	Unit Price	Quantity	Subtotal
Dell Monitor Slim Soundbar - SB521A	\$26.73	71	\$1,897.83
Dell 24 USB-C Hub Monitor - P2422HE, 60.5cm (23.8")	\$217.57	71	\$15,447.47
Dell Latitude 5430 Rugged	\$2,122.96	93	\$197,435.28
OptiPlex Micro (7010)	\$835.32	30	\$25,059.60

Subtotal:	\$239,840.18
Shipping:	\$0.00
Non-Taxable Amount:	\$239,840.18
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00

Total:	\$239,840.18
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Shipping Group Details

Shipping To

DAVE KENNY
 VILLAGE OF DOWNERS GROVE
 801 BURLINGTON AVE
 DOWNERS GROVE, IL 60515-4776
 (630) 434-5544

Shipping Method

Standard Delivery

Dell Monitor Slim Soundbar - SB521A	\$26.73	Quantity 71	Subtotal \$1,897.83
Estimated delivery if purchased today: May. 21, 2023 Contract # C000000005600 Customer Agreement # NCPA 01-42			

Description	SKU	Unit Price	Quantity	Subtotal
Dell Monitor Slim Soundbar - SB521A	520-AARU	-	71	-

		Quantity	Subtotal
Dell 24 USB-C Hub Monitor - P2422HE, 60.5cm (23.8")		\$217.57	71
			\$15,447.47

Estimated delivery if purchased today:
 May. 21, 2023
 Contract # C000000005600
 Customer Agreement # NCPA 01-42

Description	SKU	Unit Price	Quantity	Subtotal
Dell 24 USB-C Hub Monitor - P2422HE	210-BBCH	-	71	-
Dell Limited Hardware Warranty	814-5380	-	71	-
Advanced Exchange Service, 3 Years	814-5381	-	71	-

		Quantity	Subtotal
Dell Latitude 5430 Rugged		\$2,122.96	93
			\$197,435.28

Estimated delivery if purchased today:
 Jun. 21, 2023
 Contract # C000000005600
 Customer Agreement # NCPA 01-42

Description	SKU	Unit Price	Quantity	Subtotal
Dell Latitude 5430 Rugged	210-BCFW	-	93	-
Intel Core Processor i5-1135G7, (QC, 2.4 to 3.8 GHz, 28W, non-vPro)	379-BERT	-	93	-
Windows 11 Pro, English, French, Spanish	619-AQLP	-	93	-
No Microsoft Office License Included	658-BCSB	-	93	-
Intel® Core™ non-vPro i5-1135G7 with Iris Xe Graphics	338-CCRK	-	93	-
ME Lockout MOD - Manageability	631-ADED	-	93	-
16GB, 2x8GB, 3200 MHz DDR4 Non-ECC	370-AGTH	-	93	-
512GB M.2 PCIe NVMe Class 35 Solid State Drive	400-BMRW	-	93	-
14" Touch 1100 nits WVA FHD (1920 x 1080) 100% sRGB Anti-Glare, Outdoor Viewable	391-BGGI	-	93	-
English US RGB Backlit Sealed Internal keyboard	583-BILF	-	93	-
Intel AX210 WLAN Driver	555-BHCC	-	93	-
Intel AX210 Wireless Card with Bluetooth	555-BHCH	-	93	-
4G CAT16 - Qualcomm® Snapdragon™ X20 LTE (DW5821e), w/o eSIM, Verizon, NMEA GPS port	556-BCYP	-	93	-
Hot surface warning label	389-ECGC	-	93	-

Primary 3 Cell 53.5 Whr ExpressCharge Capable Battery	451-BCWC	-	93	-
65W Type-C EPEAT Adapter	492-BCXP	-	93	-
Full Security - Fingerprint Reader, Contacted Smartcard Reader, Contactless Smartcard Reader	346-BHQJ	-	93	-
E4 Power Cord 1M for US	537-BBBL	-	93	-
Setup and Features Guide	340-CXCE	-	93	-
Hot surface warning label	389-ECGC	-	93	-
Additional 3 Cell 53.5 Whr ExpressCharge Capable Battery	451-BCWD	-	93	-
ENERGY STAR Qualified	387-BBPC	-	93	-
Custom Configuration	817-BBBB	-	93	-
Dell Applications for Windows 11	658-BFIP	-	93	-
Mix Ship, Notebook, 5430 Rugged	340-CYJC	-	93	-
CyberLink PowerDirector 21 and PhotoDirector 14 Ultra	634-BYFS	-	93	-
Foxit PDF Editor v12	634-BZSL	-	93	-
Microphone +RGB HD camera; Touch; WLAN/WWAN antennae; Pogo vehicle docking and RF passthrough	319-BBHV	-	93	-
EPEAT 2018 Registered (Silver)	379-BDTO	-	93	-
Dedicated u-blox NEO GPS Card	540-BDCC	-	93	-
Additional USB-A rear port	590-TFHR	-	93	-
Additional TBT/Type-C port	325-BEJZ	-	93	-
Rigid handle	750-ADPK	-	93	-
ProSupport Plus: Next Business Day Onsite, 3 Years	808-6797	-	93	-
Dell Limited Hardware Warranty Initial Year	808-6805	-	93	-
ProSupport Plus: Accidental Damage Service, 3 Years	808-6817	-	93	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	808-6818	-	93	-
ProSupport Plus: 7X24 Technical Support, 3 Years	808-6847	-	93	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	93	-

Quantity	Subtotal
\$835.32	30
	\$25,059.60

OptiPlex Micro (7010)

Estimated delivery if purchased today:
 Jun. 01, 2023
 Contract # C000000005600
 Customer Agreement # NCPA 01-42

Description	SKU	Unit Price	Quantity	Subtotal
OptiPlex Micro (7010)	210-BFXQ	-	30	-
13th Gen Intel Core i5-13500T (6+8 Cores/24MB/20T/1.6GHz to 4.6GHz/35W)	338-CHBX	-	30	-
Windows 11 Pro, English, Spanish, French, Brazilian Portuguese	619-ARSB	-	30	-
No Microsoft Office License Included	658-BCSB	-	30	-
16GB (2x8GB) DDR4 Non-ECC Memory	370-AFWC	-	30	-
M.2 2230 256GB PCIe NVMe Class 35 Solid State Drive	400-BOQJ	-	30	-
Thermal Pad for Micro	412-AAZO	-	30	-
M2X3.5 Screw for SSD/DDPE	773-BBBC	-	30	-
Micro with 35W CPU L5.5 FSJ local build	329-BHPX	-	30	-

90 Watt A/C Adapter	450-ALFO	-	30	-
US Power Cord	450-AAZN	-	30	-
Dell Pro Wireless Keyboard and Mouse - KM5221W - English - Black	580-AJJG	-	30	-
Mouse included with Keyboard	570-AADI	-	30	-
No Cover Selected	325-BCZQ	-	30	-
Dell Additional Software	658-BFPY	-	30	-
ENERGY STAR Qualified	387-BBLW	-	30	-
Dell Watchdog Timer	379-BEZG	-	30	-
Quick Start Guide, OptiPlex Micro	340-DDHG	-	30	-
Trusted Platform Module (Discrete TPM Enabled)	329-BBJL	-	30	-
Shipping Material	340-CQYN	-	30	-
Shipping Label	389-BBUU	-	30	-
FSJ Reg label 90W adaptor	389-FBSN	-	30	-
Intel Rapid Storage Technology Driver MFF	658-BFQK	-	30	-
Intel Core i5 Processor Label	340-CUEW	-	30	-
Desktop BTO Standard shipment	800-BBIO	-	30	-
CyberLink PowerDirector 21 and PhotoDirector 14 Ultra	634-BYFS	-	30	-
Custom Configuration	817-BBBB	-	30	-
Internal Speaker	520-AAVE	-	30	-
No Option Included	340-ACQQ	-	30	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	30	-
No Out-of-Band Systems Management	631-ADQI	-	30	-
Foxit PDF Editor v12	634-BZSL	-	30	-
USB Type-C Module with DP Alt Mode and Power Delivery	382-BBLP	-	30	-
Dell Limited Hardware Warranty Plus Service	803-8583	-	30	-
ProSupport Plus: Accidental Damage Service, 3 Years	803-8774	-	30	-
ProSupport Plus: Keep Your Hard Drive, 3 Years	803-8802	-	30	-
ProSupport Plus: Next Business Day Onsite, 3 Years	803-8830	-	30	-
ProSupport Plus: 7x24 Technical Support, 3 Years	803-8886	-	30	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	30	-
No Accidental Damage Selected	981-4619	-	30	-

Subtotal:	\$239,840.18
Shipping:	\$0.00
Estimated Tax:	\$0.00
Total:	\$239,840.18

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^DELL BUSINESS CREDIT (DBC): Offered to business customers by WebBank, who determines qualifications for and terms of credit. Taxes, shipping and other charges are extra and vary. The Total Minimum Payment Due is the greater of either \$20 or 3% of the New Balance shown on the statement rounded up to the next dollar, plus all past due amounts. Dell and the Dell logo are trademarks of Dell Inc.