

**VILLAGE OF DOWNERS GROVE
REPORT FOR THE VILLAGE COUNCIL
FEBRUARY 20, 2007 AGENDA**

SUBJECT:	TYPE:	SUBMITTED BY:
Bid: Scheduled Vehicle Replacement Purchase	Resolution Ordinance ✓ Motion Discussion Only	David H. Barber, PE Director of Public Works

SYNOPSIS

A motion is requested to approve the purchase of 14 vehicles scheduled for replacement in 2007 in the total amount of \$301,810.84 as follows:

- Five (5) 2007 Ford Crown Victoria Police Interceptors and one (1) 2007 Ford Explorer from Joe Madden Ford of Downers Grove, Illinois in the amount of \$141,082,
- Two (2) 2008 Ford Escape Hybrid utility vehicles from Bob Ridings Ford of Taylorville, Illinois in the amount of \$48,565,
- Three (3) 2007 Chevrolet Impala E85 sedans from Miles Chevrolet of Decatur, Illinois in the amount of \$51,213,
- Two (2) 2007 Honda Civic natural gas sedans from Volvo Sales and Service Center of Lisle, Illinois in the amount of \$40,802.84, and
- One (1) 2007 Chevrolet Silverado E85 pickup from Bill Jacobs Joliet LLC of Joliet, Illinois in the amount of \$20,148.

STRATEGIC PLAN ALIGNMENT

The Five Year Plan and Goals for 2006-2011 identified *Exceptional Municipal Organization*. A supporting objective of this goal is *Top Quality Core Services Responsive to Current and Future Community and Citizen Needs*.

FISCAL IMPACT

The adopted FY07 Equipment Replacement Fund budget provides \$345,911 for these vehicle replacements.

UPDATE AND RECOMMENDATION

Due to weather, the Village Council did not discuss this item as a part of the February, 13, 2007, Council Workshop meeting. Public comments were heard on February 13, 2007.

Therefore, it is recommended that the Village Council approve a single motion at the start of the February 20, 2007, Village Council meeting to waive the traditional one-week waiting period to allow for action on appropriate items.

Subject to approval of the motion to waive the traditional one-week waiting period, staff recommends Council discuss this item and proceed with approval, provided there is consensus for support of this item.

BACKGROUND

The State of Illinois Joint Purchase Contract provides a price for the new Ford Crown Victoria Police Interceptors and Ford Explorer vehicles in the amount of \$137,492 as specified. Pursuant to the Village's Purchasing Procedures adopted by Village Council Resolution No. 2001-90, a preference for local vendors

exists where two or more bids are substantially equal in quality and the price is equal to or less than a difference of 4.5%. Joe Madden Ford is located in Downers Grove and has quoted a price of \$141,082 on these vehicles. As the vehicles are identical and the price is within 4.5%, this meets the criteria set forth in the policy for purchasing the vehicles locally as opposed to purchasing off the State Contract.

The pricing and vendor selection for the Ford Escape Hybrid utility vehicles and the Chevrolet Impala E85 sedans is a function of current State of Illinois Joint Purchasing Contracts. Joe Madden Ford was contacted for pricing on the Ford Escape Hybrid vehicles but declined. Their sales representative explained that the dealer is required by the factory to place orders for Ford Escape Hybrids in minimum lots of five, and therefore in this case wouldn't have a substantial enough order to satisfy factory requirements to obtain the vehicles. A Call for Bids was issued for the Honda Civic natural gas sedans and the Chevrolet Silverado pickup with results shown in the attached bid tabulation.

The condition of all vehicles scheduled for replacement has been reviewed, first as part of the budget preparation process last summer and then again prior to securing pricing. Although several of the police patrol vehicles are in the 60,000 to 70,000 miles range, it is not uncommon for patrol cars to accumulate 2,000 to 3,000 miles per month. The timing of this purchase is such that by the time new vehicles arrive and are readied for service, the existing fleet of patrol vehicles identified for replacement will likely be nearing the 75,000 to 85,000 mile range. One vehicle is already at 86,000 miles. This will be much closer to the optimum point to remove the existing patrol cars from service than has occurred in recent years.

Another notable figure on the attached Purchase Summary may be the relatively low mileage on the two Ford Escorts scheduled for replacement. While they do not travel long distances, these vehicles experience long periods of idling that, if translated into miles driven, would far exceed the wear of the miles registered on the odometer. Further, these vehicles have experienced multiple transmission problems that have resulted in higher than normal downtime and maintenance costs. The Honda Civic sedans proposed to replace these vehicles will have a longer service life (11 years as opposed to 7), and will operate on clean burning natural gas giving them a better ability to deal with the type of use they receive. It is expected that these new vehicles will result in an overall lower total cost of ownership to the Village over their service life.

ATTACHMENTS

Purchase Summary

Bid Tabulation

Contract Forms

Scheduled Vehicle Replacement Purchase Summary										
All Vehicles Considered for February 13, 2007 Workshop										
Cost Center	Year	Make	Model	Method of Pricing	Unit Number	Vehicle Replaced	Mileage	Price	Budget	(Over)/Under
624	2007	Ford	Explorer 4x4	Local Vendor Preference	859	2004 Ford Crown Victoria	66,746	\$ 19,832.00	\$ 30,250.00	\$ 10,418.00
624	2007	Ford	Crown Victoria	Local Vendor Preference	857	2004 Ford Crown Victoria	61,780	\$ 24,250.00	\$ 30,250.00	\$ 6,000.00
624	2007	Ford	Crown Victoria	Local Vendor Preference	850	2000 Ford Crown Victoria	72,601	\$ 24,250.00	\$ 30,250.00	\$ 6,000.00
624	2007	Ford	Crown Victoria	Local Vendor Preference	836	1999 Ford Crown Victoria	86,417	\$ 24,250.00	\$ 30,250.00	\$ 6,000.00
624	2007	Ford	Crown Victoria	Local Vendor Preference	830	1998 Ford Crown Victoria	73,639	\$ 24,250.00	\$ 30,250.00	\$ 6,000.00
624	2007	Ford	Crown Victoria	Local Vendor Preference	839	2004 Ford Crown Victoria	58,982	\$ 24,250.00	\$ 30,250.00	\$ 6,000.00
344	2008	Ford	Escape Hybrid	State Contract	188	1996 Ford F150 pickup	71,298	\$ 23,495.00	\$ 23,000.00	\$ (495.00)
335	2008	Ford	Escape Hybrid 4x4	State Contract	185	1993 Ford F150 pickup	63,789	\$ 25,070.00	\$ 23,000.00	\$ (2,070.00)
625	2007	Chevy	Impala E85	State Contract	842	2000 Ford Taurus sedan	89,498	\$ 17,071.00	\$ 18,000.00	\$ 929.00
611	2007	Chevy	Impala E85	State Contract	865	2000 Ford Taurus sedan	59,261	\$ 17,071.00	\$ 17,911.00	\$ 840.00
361	2007	Chevy	Impala E85	State Contract	898	1996 Chev. Lumina sedan	87,318	\$ 17,071.00	\$ 17,500.00	\$ 429.00
665	2007	Honda	Civic NGV	Bid	843	2000 Ford Escort	42,490	\$ 20,401.42	\$ 21,000.00	\$ 598.58
665	2007	Honda	Civic NGV	Bid	833	2000 Ford Escort	55,617	\$ 20,401.42	\$ 21,000.00	\$ 598.58
391	2007	Chevy	Silverado E85 4x4	Bid	187	1996 Ford F150 pickup	67,776	\$ 20,148.00	\$ 23,000.00	\$ 2,852.00
TOTAL PROPOSED PURCHASE - ALL VEHICLES								\$ 301,810.84		
TOTAL BUDGET - ALL VEHICLES									\$ 345,911.00	
(OVER) / UNDER BUDGET										\$ 40,649.58

Unit 187 Replacement Bid Tabulation			
Four Wheel Drive Half-Ton Pickup Truck			
Bid No. CFB-0-4-2007/TT			
	Bill Jacobs Joliet, IL	Sutton Ford Matteson, IL	Bill Kay Pontiac Downers Grove, IL
Make	2007 Chevy	2007 Ford	2007 GMC
Model	CK10903 4X4	F150 4x4	Sierra 1500RC 4x4
Quantity	1	1	1
Unit Price	\$ 20,148.00	\$ 20,400.00	\$ 23,605.00
Budget	\$ 23,000.00	\$ 23,000.00	\$ 23,000.00
(Over) / Under Budget	\$ 2,852.00	\$ 2,600.00	\$ (605.00)
Unit 843/844 Replacement Bid Tabulation			
Compact 4-Door NGV Sedans			
Bid No. CFB-0-5-2007/TT			
	Volvo Sales & Service Center, Inc. Lisle, IL	Century Motors, Inc. Cincinnati, OH	
Make	2007 Honda	2007 Honda	
Model	Civic GX FA4657EW	Civic GX FA4657EW	
Quantity	2	2	
Unit Price	\$ 24,269.09	\$ 25,222.73	
Federal Alternative Motor Vehicle Tax Credit Per Car	\$ 4,000.00	\$ -	
Total Cash Price Each	\$ 20,269.09	\$ 25,222.73	
Total	\$ 40,538.18	\$ 50,445.46	
Budget	\$ 42,000.00	\$ 42,000.00	
(Over) / Under Budget	\$ 1,461.82	\$ (8,445.46)	

IV. BID/CONTRACT FORM

*****THIS BID WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Bid Is To Be Considered For Award

BIDDER:

VOLVO SALES & SERVICE CENTER, INC.

Company Name

Date: 1.19.2007

4325 LINCOLN AVE

Street Address of Company

HMAN @ AUTO-PLAZA.COM

Email Address

Lisle, IL 60532

City, State, Zip

MARK Petersek

Contact Name (Print)

630-852-7200

Business Phone

630-333-8030

24-Hour Telephone

630-852-9020

Fax

Signature of Officer, Partner or Sole Proprietor

HERST KORALLUS

Print Name & Title

ATTEST: If a Corporation

[Signature]

Signature of Corporation Secretary

VILLAGE OF DOWNERS GROVE:

Authorized Signature

Title

Date

ATTEST:

Signature of Village Clerk

Date

In compliance with the specifications, the above-signed offers and agrees, if this Bid is accepted within 90 calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.

IV. BID/CONTRACT FORM

*****THIS BID WHEN ACCEPTED AND SIGNED BY AN AUTHORIZED SIGNATORY OF THE VILLAGE OF DOWNERS GROVE SHALL BECOME A CONTRACT BINDING UPON BOTH PARTIES.**

Entire Block Must Be Completed When A Submitted Bid Is To Be Considered For Award

BIDDER:

BILL JACOBS JOLIET LLC.

Company Name

Date: 1-23-07

2001 W JEFFERSON ST

Street Address of Company

Email Address

JOLIET IL 60435

City, State, Zip ATTN DON JANAZA

(815) 741-6978 - DESK

708-203-0778 CELL

Business Phone

DON JANAZA
Contact Name (Print)

24-Hour Telephone

708-444-2125

Fax

Don Janaza FLEET DEPT
Signature of Officer, Partner or
Sole Proprietor

Signature of Officer, Partner or
Sole Proprietor

DON JANAZA FLEET DEPT

Print Name & Title

ATTEST: If a Corporation

[Signature]

Signature of Corporation Secretary

VILLAGE OF DOWNERS GROVE:

[Signature]

Authorized Signature

ATTEST:

Signature of Village Clerk

Title

Date

Date

In compliance with the specifications, the above-signed offers and agrees, if this Bid is accepted within 90 calendar days from the date of opening, to furnish any or all of the services upon which prices are quoted, at the price set opposite each item, delivered at the designated point within the time specified above.