

COUNCIL WORKSHOP ITEM

ITEM: Vehicle Purchase – Police Department Squad Cars
DATE: May 6, 2002
PREPARED BY: John J. Bajor, Jr., Public Works Director
Stan Balicki, Support Services Manager
PURPOSE: Authorize Purchase
BID AMOUNT: \$120,557 **ACCOUNT:** 530.960.0000.5836
BUDGET AMOUNT: \$136,500

DISCUSSION:

The purchase of replacement squad cars for the Police Department is being requested with the onset of the new fiscal year. These Ford Crown Victorias are used by the Police Department for general patrol activities. The recommended vendor, Landmark Ford of Springfield, was awarded the State Purchasing Contract for the Police Crown Victoria. Although the Village is able to purchase off of the State Contract directly, pricing information was also obtained from two other Ford dealers. Sutton Ford of Matteson, Illinois was awarded the Suburban Purchasing Cooperative Vehicle Contract, and submitted a net price of \$123,445, while Madden Ford of Downers Grove's net price was \$131,648.60.

Downers Grove's purchasing procedures include a preference for local vendors when two or more bids, quotes, or proposals are substantially equal in three categories: quality, other material elements, and price of equal to or less than a difference of 4.5%. Although the product being proposed from Landmark Ford and Madden Ford is equal in terms of quality, the pricing condition of the policy is not satisfied. Adding 4.5% to Landmark's overall price yields a bid of \$125,982. This is still well below Madden Ford's figure. Their price is 9.2% higher than Landmark's price.

ATTACHMENT:

Vehicle Purchase Summary

RECOMMENDATION:

It is requested that Council authorize the purchase of the following vehicles at the May 21st Council meeting:

Seven (7) Ford Crown Victoria squad cars at a total purchase price of \$120,557 to Landmark Ford, Springfield, Illinois.

Recommendation May 14, 2002								
Vehicle	Department	Replacing Vehicle #	Cost	Budget	(Over) Under	Trade-in Value	Net	
Ford Crown Victoria	Police Patrol	827	\$20,751	\$19,500	(\$1,251)	\$3,300	\$17,451	
Ford Crown Victoria	Police Patrol	828	\$20,751	\$19,500	(\$1,251)	\$1,900	\$18,851	
Ford Crown Victoria	Police Patrol	829	\$20,751	\$19,500	(\$1,251)	\$3,300	\$17,451	
Ford Crown Victoria	Police Patrol	830	\$20,751	\$19,500	(\$1,251)	\$3,300	\$17,451	
Ford Crown Victoria	Police Patrol	832	\$20,751	\$19,500	(\$1,251)	\$4,300	\$16,451	
Ford Crown Victoria	Police Patrol	834	\$20,751	\$19,500	(\$1,251)	\$4,300	\$16,451	
Ford Crown Victoria	Police Patrol	837	\$20,751	\$19,500	(\$1,251)	\$4,300	\$16,451	
			\$145,257	\$136,500	(\$8,757)	\$24,700	\$120,557	
Notes:								
	1	Ford Crown Victorias are squad cars. Trade-in values can vary between the time of bid award and delivery of vehicles based upon the condition of the vehicles at the time of trade.						
	2	Delivery time to the dealer is 90 days from the date of order.						
	3	All 2003 model Crown Vic Police Interceptor orders placed until June 30, 2002 are price protected to 2002 price levels.						
	4	Recommended:	Landmark Ford	\$120,557				
		Other quotes:	Sutton Ford	\$123,445				
			Madden Ford	\$131,649				