

COUNCIL WORKSHOP ITEM

ITEM: Bid Recommendation: Kustom Signals Eyewitness In-Car Video Systems
DATE: 8-30-01
PREPARED BY: Sergeant James Nehls, Police Department
PURPOSE: Place on Consent Agenda-Bid for In-Car Video Systems
BID AMOUNT: \$22,674.00 **ACCOUNT:** 001.624.0000.5731
BUDGET AMOUNT: \$20,000.00

DISCUSSION:

The Police Department is requesting the approval for the purchase of six (6) Kustom Signal Eyewitness In-Car Video Systems for our squad cars. The Kustom Signals Inc. was issued the State Bid Contract and supplied the lowest price for the systems we are looking to purchase. The Police Department currently has ten (10) squad cars that already have the Kustom Eyewitness Video Cameras installed. We are requesting to purchase the products through a company that we have already done business with, and we would like the entire police fleet to have the same video cameras to promote uniformity.

The Police Department has a goal of installing In-Car Video Systems in every squad car, although, the funds in this account as budgeted at \$20,000.00. The funds in the 624 account had an original budget of \$19,800.00 for radar units, however, the final cost for these items was \$16,848.00 which allowed for a remaining \$2,952.00. We would like to use the excess funds to purchase the one additional in-car video system.

We requested quotes from three vendors. The first vendor was Kustom Signals Inc., which quoted \$3,779.00 per system installed. The second vendor was the Public Safety Equipment Company, which quoted \$4,149.00 per system installed. The final vendor was Public Safety Installers, which quoted \$4,419.00 per unit installed. There is an additional cost of approximately \$600.00 for fuses, special mounts and re-wiring.

ATTACHMENT:

Three Bids

RECOMMENDATION:

The Police Department recommends the purchase of six (6) in-car video systems from Kustom Signals Inc. with a total cost of \$23,274.00.



Quotation

Page 1 of 1

KUSTOM SIGNALS, INC.

A SUBSIDIARY OF PUBLIC SAFETY EQUIPMENT, INC
 9325 Pflumm, Lenexa KS 66215-3347
 913-492-1400 Fax 913-492-1703
 sales@kustomsignals.com www.kustomsignals.com

Date 8/27/2001

To... SGT NEHLS
 DOWNERS GROVE POLICE DEPT

825 BURLINGTON AVE
 DOWNERS GROVE IL 60515-4700

Quote # 3101999407350

Terms Net 30

This Quote Expires on 12/31/01

Phone 630-434-5601

Fax 630-434-5690

Item	Qty	Product Description	Unit Price	SubTotal
1	1	EYEWITNESS GRADE IN-CAR VIDEO SYSTEM: STAINLESS STEEL VAULT, PANASONIC INDUSTRIAL GRADE VHS RECORDER, OVERHEAD COLOR MONITOR, SONY COLOR CAMERA WITH 12:1 ZOOM, TRANSMITTER WITH MICROPHONE, TONE CODED SQUELCH, S&H, INSTALLATION.	3,629.00	\$3,629.00
2		***** ILLINOIS SPECIAL PRICING *****		
3				
4		OPTIONS:		
5	0	VAULT UPGRADE	550.00	
6	0	VARY WIRELESS TRANSMITTER'S F2 FREQUENCY	25.00	
7	1	IN CAR MICROPHONE KIT	100.00	\$100.00
8	1	TAPE GUARD	50.00	\$50.00
9	0	MENU SECURITY OPTION	45.00	
10	0	2ND YR EXTENDED WARRANTY (INCLUDES 50% IACP DISCOUNT)	210.00	
11	0	2ND & 3RD YR EXTENDED WARRANTY (INCLUDES 50% IACP DISCOUNT) (\$210 + \$262.50)	472.50	
12	0	T-160 VHS STARTER KIT/ 200 TAPES AND DEGAUSSER	1,435.00	
13	0	TAPE, VHS T-160 / 8 HR TAPE	5.30	
14	0	DELETE INSTALLATION FROM BASE PRICE	-200.00	

Total \$3,779.00

Signature

Title

INSIDE SALES REPRESENTATIVE

SANDY GUNKEL
 9325 PFLUMM
 LENEXA, KS 66215

**PSI**

Public Safety Installers

P.O. Box 656

Hampshire, IL 60140

Estimate

DATE	ESTIMATE NO.
8/28/2001	39

NAME / ADDRESS

Downers Grove Police Department
 825 Burlington Ave.
 Downers Grove IL 60515-4700

ITEM	DESCRIPTION	QTY	RATE	TOTAL
999Misc1	Eyewitness Grade In-Car Video System: Stainless steel vault, Panasonic Industrial Grade VHS Recorder, Over head color monitor W/ Controls. Sony Color Camera W/ 12:1 Zoom. Remote Transmitter Microphone W/ Tone coded squelch S& H W/ instulation	1	3,999.00	3,999.00
999Misc1	1 Incar Microphone Kit	1	100.00	100.00
999Misc1	Tape Guard	1	50.00	50.00
	Any Questinos Please Call Tim Thompson at 847-683-7210 or 630-314-3812			
TOTAL				4,149.00

PUBLIC SAFETY EQUIPMENT COMPANY

Quality Products for Law Enforcement and Fire Departments

August 28, 2001

Downers Grove Police Dept.
Attn: Sgt. Nehls
825 Burlington Avenue
Downers Grove, IL 60515-4700

Dear Sgt. Nehls,

Please consider the following quotation on our Eyewitness In car Video System:

1 Kustom Eyewitness Industrial Grade In-Car Video Camera System,
Panasonic Industrial grade VHS recorder in a stainless steel vault, Color Monitor,
Sony Color Camera with 12:1 Zoom, Transmitter with Microphone, Tone Coded
Squelch, S&H, Installation.....\$3,999.00

*****ILLINOIS SPECIAL PRICING*****

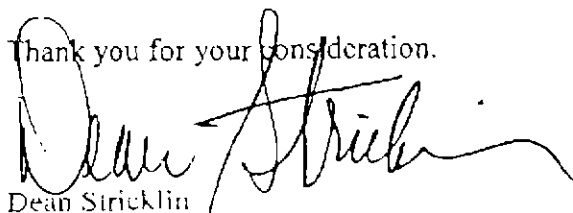
OPTIONS NOT INCLUDED IN TOTAL PRICING

*In Car Mic Kit.....	100.00	\$ 100.00
*Tape Guard.....	50.00	50.00
*Vary F2 Frequency.....	25.00	
*Menu Security Option.....	45.00	
*Vault Upgrade.....	550.00	
*Other Items Available upon request.		

TOTAL \$4,149.00

This quote is good for 30 days, Delivery up to 60 days.
This quote does not include sale tax where applicable.

Thank you for your consideration.


Dean Stricklin

5100 Eden Avenue / Minneapolis, MN 55436 / (952) 922-1111 / (952) 922-8760 Fax

	QUANTITY	Kustom Signals inc	Public Safety Equip	Public Safety Installers
Kustom Eyewitness In-car Video Units	6	\$3,779.00	\$4,149.00	\$4,149.00
Installation extra		\$600.00	\$600.00	\$600.00
TOTALS		\$23,274.00	\$25,494.00	\$25,494.00