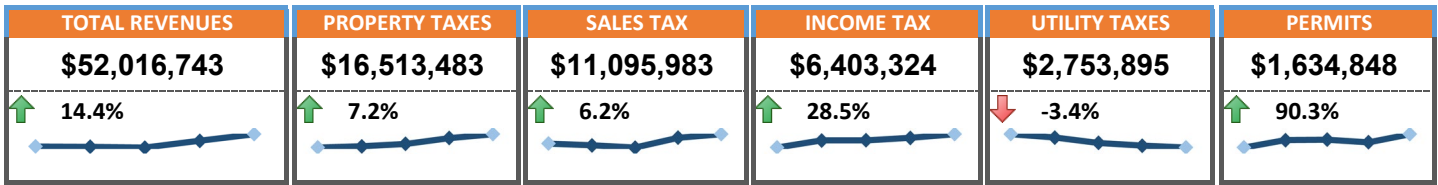


GENERAL FUND REVENUES-for the Nine Months Ending 9/30/2022

HIGHLIGHTS

September 2022 YTD revenues are 14.4% or \$6.6 million higher than September 2021 YTD. State Income Tax distributions continue their strong performance as they are approximately \$1.4 million higher than 2021. Other areas that continue outperforming last year are Ambulance Fees (\$1.0 million) and Building Permits (\$775K). Consumer spending also continues to be strong as evidenced by increased Sales Taxes (\$650k) and Food & Beverage revenues (\$610k).

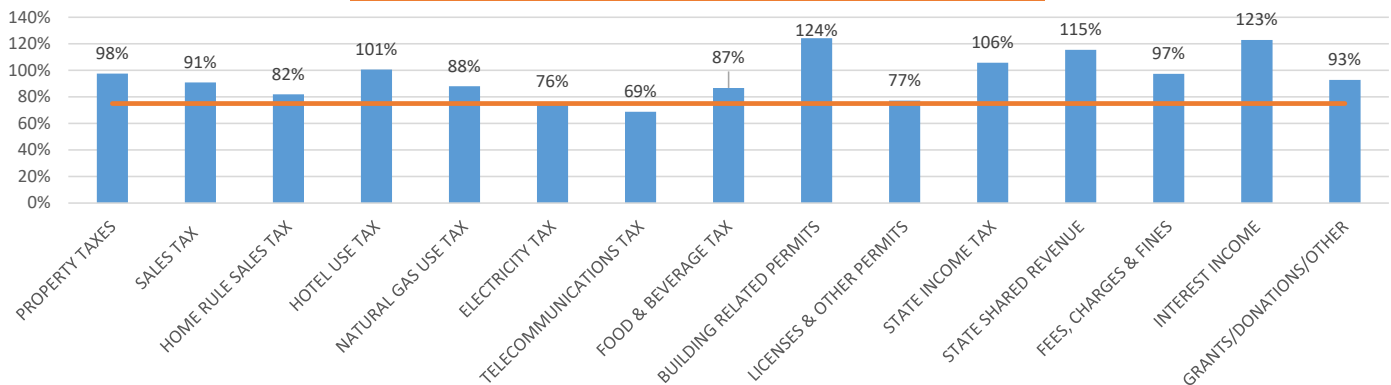
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	September 2022 YTD Actual	September 2021 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$52,016,743	\$45,449,727	↑ 14.4%	
PROPERTY TAXES	\$16,513,483	\$15,409,579	↑ 7.2%	
SALES TAX	\$11,095,983	\$10,449,719	↑ 6.2%	
HOME RULE SALES TAX	\$1,722,158	\$1,492,029	↑ 15.4%	
HOTEL USE TAX	\$603,130	\$434,629	↑ 38.8%	
NATURAL GAS USE TAX	\$413,500	\$400,583	↑ 3.2%	
ELECTRICITY TAX	\$1,308,024	\$1,290,558	→ 1.4%	
TELECOMMUNICATIONS TAX	\$1,032,371	\$1,160,324	↓ -11.0%	
FOOD AND BEVERAGE TAX	\$2,602,786	\$1,992,997	↑ 30.6%	
BUILDING RELATED PERMITS	\$1,634,848	\$859,197	↑ 90.3%	
LICENSES & OTHER PERMITS	\$301,943	\$321,674	↓ -6.1%	
STATE INCOME TAX	\$6,403,324	\$4,983,621	↑ 28.5%	
STATE SHARED REVENUE	\$2,804,611	\$2,200,834	↑ 27.4%	
FEES, CHARGES & FINES	\$5,279,675	\$4,200,511	↑ 25.7%	
INTEREST INCOME	\$245,701	\$202,995	↑ 21.0%	
GRANTS/DONATIONS/OTHER	\$55,206	\$50,478	↑ 9.4%	

% of Budgeted Revenues Collected YTD-target 75% or more



The orange line in this graph represents a "target" of 75%. The target is calculated by dividing 9 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.