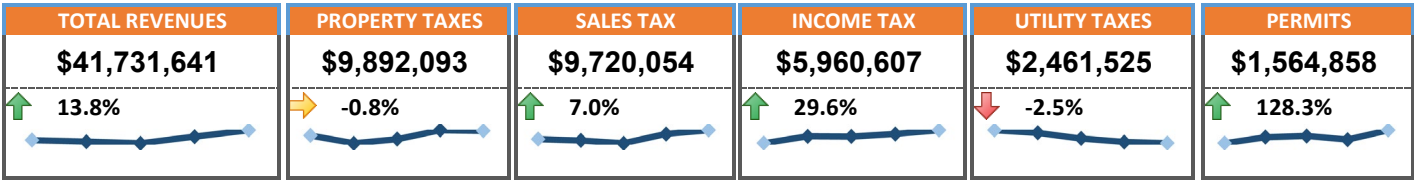


GENERAL FUND REVENUES-for the Eight Months Ending 8/31/2022

HIGHLIGHTS

August 2022 YTD revenues are 13.8% or \$5.1 million higher than August 2021 YTD. We continue to see favorable results in all revenues except Telecommunication Tax. Primary areas of increase are State Income Tax (\$1.4 million), Building permits (\$880k) due to the OPUS development on Maple, Ambulance Fees (\$765k) due to higher fees, Sales Tax (\$630k) and Food & Beverage (\$550k) both due to increased consumer spending.

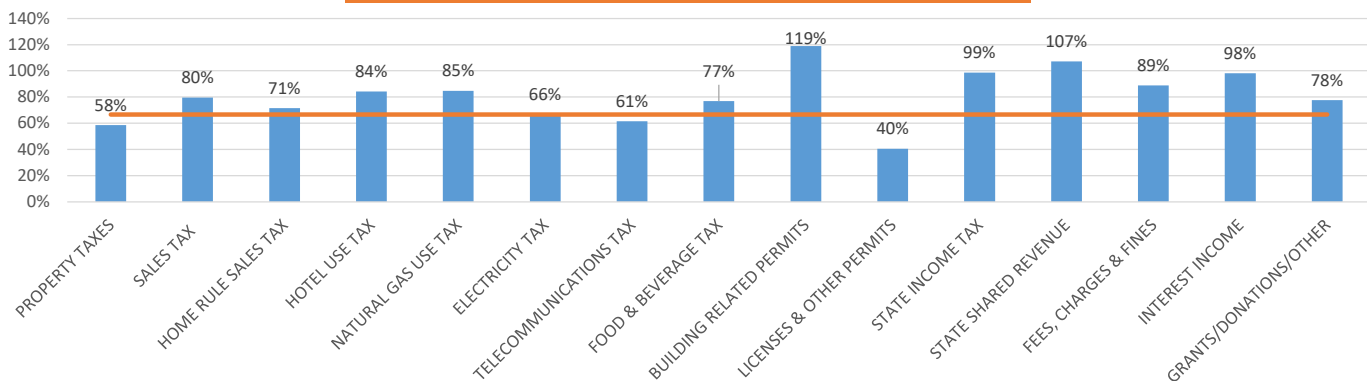
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	August 2022 YTD Actual	August 2021 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$41,731,641	\$36,662,576	↑ 13.8%	
PROPERTY TAXES	\$9,892,093	\$9,972,473	→ -0.8%	
SALES TAX	\$9,720,054	\$9,087,722	↑ 7.0%	
HOME RULE SALES TAX	\$1,501,206	\$1,281,774	↑ 17.1%	
HOTEL USE TAX	\$505,135	\$354,840	↑ 42.4%	
NATURAL GAS USE TAX	\$398,576	\$388,149	↑ 2.7%	
ELECTRICITY TAX	\$1,142,279	\$1,118,672	↑ 2.1%	
TELECOMMUNICATIONS TAX	\$920,670	\$1,018,336	↓ -9.6%	
FOOD AND BEVERAGE TAX	\$2,305,452	\$1,754,794	↑ 31.4%	
BUILDING RELATED PERMITS	\$1,564,858	\$685,527	↑ 128.3%	
LICENSES & OTHER PERMITS	\$158,142	\$127,177	↑ 24.3%	
STATE INCOME TAX	\$5,960,607	\$4,599,820	↑ 29.6%	
STATE SHARED REVENUE	\$2,606,584	\$2,031,271	↑ 28.3%	
FEES, CHARGES & FINES	\$4,813,632	\$4,048,382	↑ 18.9%	
INTEREST INCOME	\$196,188	\$154,874	↑ 26.7%	
GRANTS/DONATIONS/OTHER	\$46,166	\$38,764	↑ 19.1%	

% of Budgeted Revenues Collected YTD-target 67% or more



The orange line in this graph represents a "target" of 67%. The target is calculated by dividing 8 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.