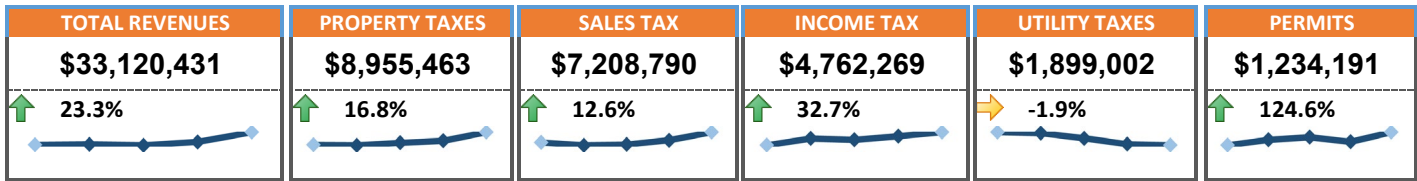


# GENERAL FUND REVENUES-for the Six Months Ending 6/30/2022

## HIGHLIGHTS

June 2022 YTD revenues are 23.3% or \$6,255K higher than June 2021 YTD. Property Taxes saw an increase of \$1,291K from last year due to increase in pension levy and the timing of the property tax distributions. Building Permits are higher than 2021 by \$685K primarily due to the OPUS development on Main and Maple Ave. Fees, Charges and Fines increased largely due to the increase in Ambulance revenue (\$975K), both resident and non-resident. Telecommunications Tax is the only revenue trailing behind June 2021 (\$81K), which is consistent to the downward trend we have seen in this revenue over the last few years.

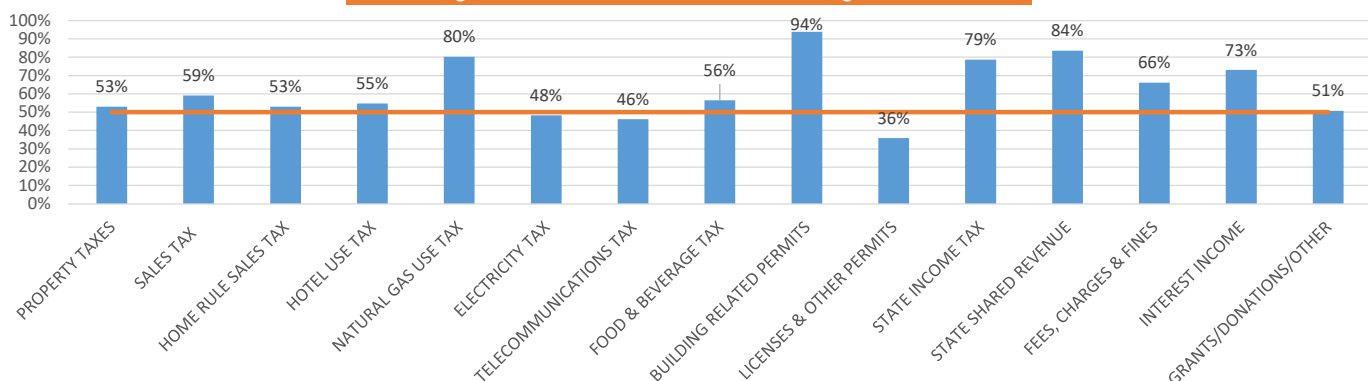
## General Fund Revenue Analysis - Major Sources



## General Fund - All Revenues

	June 2022 YTD Actual	June 2021 YTD Actual	% CHANGE	5 YEAR TREND
<b>TOTAL REVENUES</b>	<b>\$33,120,431</b>	<b>\$26,865,753</b>	↑ 23.3%	
PROPERTY TAXES	\$8,955,463	\$7,664,732	↑ 16.8%	
SALES TAX	\$7,208,790	\$6,403,496	↑ 12.6%	
HOME RULE SALES TAX	\$1,113,296	\$899,686	↑ 23.7%	
HOTEL USE TAX	\$327,976	\$225,245	↑ 45.6%	
NATURAL GAS USE TAX	\$377,430	\$360,938	↑ 4.6%	
ELECTRICITY TAX	\$828,868	\$802,356	↑ 3.3%	
TELECOMMUNICATIONS TAX	\$692,705	\$773,336	↓ -10.4%	
FOOD AND BEVERAGE TAX	\$1,693,008	\$1,194,473	↑ 41.7%	
BUILDING RELATED PERMITS	\$1,234,191	\$549,587	↑ 124.6%	
LICENSES & OTHER PERMITS	\$140,398	\$103,763	↑ 35.3%	
STATE INCOME TAX	\$4,762,269	\$3,589,164	↑ 32.7%	
STATE SHARED REVENUE	\$2,029,765	\$1,582,892	↑ 28.2%	
FEES, CHARGES & FINES	\$3,580,029	\$2,563,547	↑ 39.7%	
INTEREST INCOME	\$146,042	\$128,415	↑ 13.7%	
GRANTS/DONATIONS/OTHER	\$30,202	\$24,125	↑ 25.2%	

### % of Budgeted Revenues Collected YTD-target 50% or more



The orange line in this graph represents a "target" of 50%. The target is calculated by dividing 6 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the winter months.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.