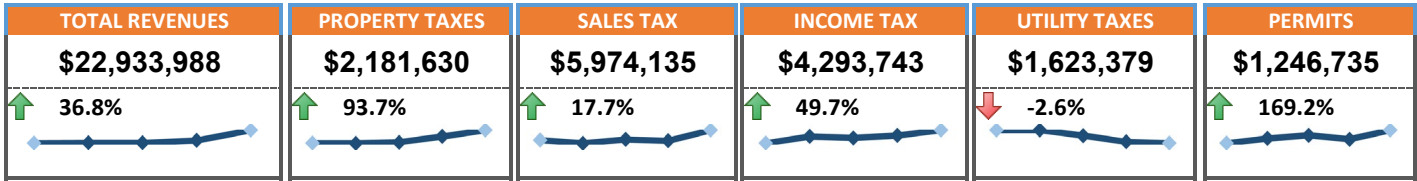


GENERAL FUND REVENUES-for the Five Months Ending 5/31/2022

HIGHLIGHTS

May 2022 YTD revenues are 36.8% or \$6,175K higher than May 2021 YTD. Property Taxes (\$1,055K) are higher due to increase in pension levy and the timing of the property tax distributions. State Income Tax (\$1,426K) and State Shared Revenue (\$436K) are higher than last year. Sales Tax (\$889K), Home Rule Sales Tax (\$211K), Food & Beverage Tax (\$473K), are all higher than last year. Fees, Charges and Fines mainly increased due to Ambulance revenue (\$881K). Building Permits (\$784K) are higher due to the OPUS development on Main and Maple Ave. Telecommunications Tax (\$72K) is behind last year.

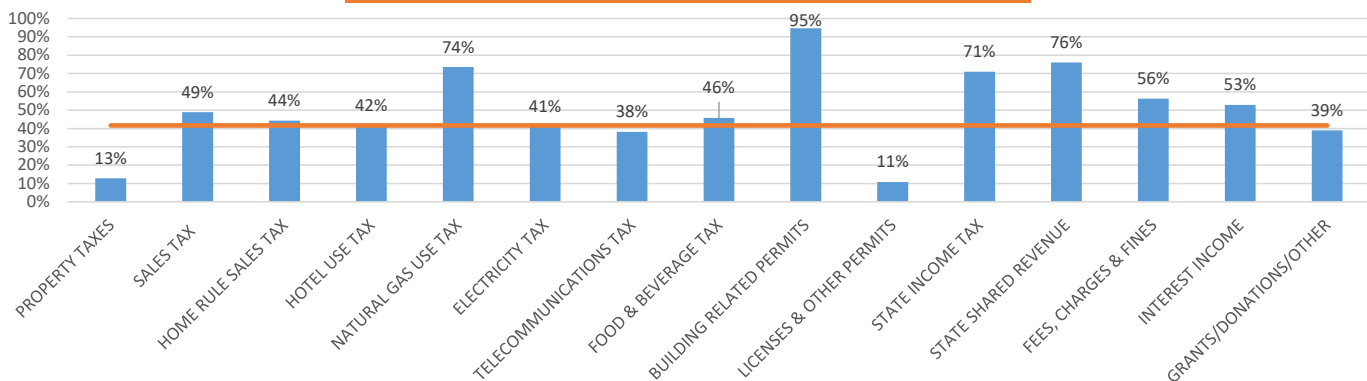
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	May 2022 YTD Actual	May 2021 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$22,933,988	\$16,758,806	↑ 36.8%	
PROPERTY TAXES	\$2,181,630	\$1,126,430	↑ 93.7%	
SALES TAX	\$5,974,135	\$5,075,066	↑ 17.7%	
HOME RULE SALES TAX	\$929,877	\$718,155	↑ 29.5%	
HOTEL USE TAX	\$249,644	\$161,597	↑ 54.5%	
NATURAL GAS USE TAX	\$345,662	\$331,803	↑ 4.2%	
ELECTRICITY TAX	\$704,551	\$690,277	→ 2.1%	
TELECOMMUNICATIONS TAX	\$573,166	\$645,439	↓ -11.2%	
FOOD AND BEVERAGE TAX	\$1,372,145	\$899,320	↑ 52.6%	
BUILDING RELATED PERMITS	\$1,246,735	\$463,148	↑ 169.2%	
LICENSES & OTHER PERMITS	\$42,533	\$92,697	↓ -54.1%	
STATE INCOME TAX	\$4,293,743	\$2,867,690	↑ 49.7%	
STATE SHARED REVENUE	\$1,846,001	\$1,409,961	↑ 30.9%	
FEES, CHARGES & FINES	\$3,045,226	\$2,163,690	↑ 40.7%	
INTEREST INCOME	\$105,727	\$98,380	↑ 7.5%	
GRANTS/DONATIONS/OTHER	\$23,213	\$15,152	↑ 53.2%	

% of Budgeted Revenues Collected YTD-target 42% or more



The orange line in this graph represents a "target" of 42%. The target is calculated by dividing 5 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.