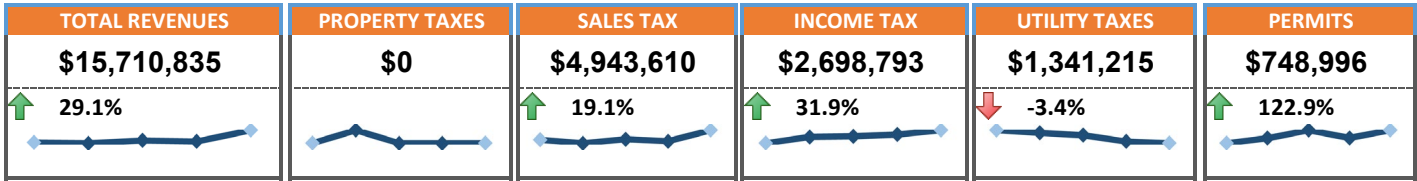


GENERAL FUND REVENUES-for the Four Months Ending 4/30/2022

HIGHLIGHTS

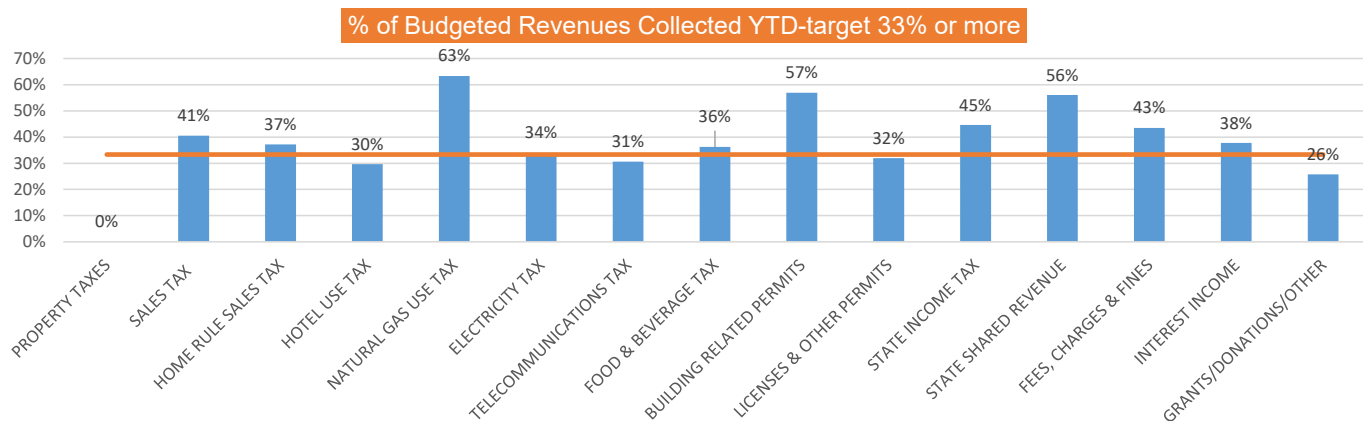
April 2022 YTD revenues are 29.1% or \$3,546K higher than April 2021 YTD. State Income Tax (\$653K) and State Shared Revenue (\$254K) are higher than last year. The hospitality industry is slowly recovering from COVID (\$59K), Sales Tax (\$794K), Home Rule Sales Tax (\$197K), Food & Beverage Tax (\$444K), are all higher than last year. Fees, Charges and Fines mainly increased due to Ambulance revenue (\$729K). Building Permits (\$413K) are higher due to the OPUS development on Main and Maple Ave. Telecommunications Tax (\$58K) is behind last year.

General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	April 2022 YTD Actual	April 2021 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$15,710,835	\$12,164,959	↑ 29.1%	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$4,943,610	\$4,149,347	↑ 19.1%	
HOME RULE SALES TAX	\$780,206	\$583,481	↑ 33.7%	
HOTEL USE TAX	\$177,866	\$118,765	↑ 49.8%	
NATURAL GAS USE TAX	\$297,670	\$293,363	→ 1.5%	
ELECTRICITY TAX	\$583,591	\$576,531	→ 1.2%	
TELECOMMUNICATIONS TAX	\$459,955	\$518,145	↓ -11.2%	
FOOD AND BEVERAGE TAX	\$1,086,737	\$642,406	↑ 69.2%	
BUILDING RELATED PERMITS	\$748,996	\$336,038	↑ 122.9%	
LICENSES & OTHER PERMITS	\$124,973	\$78,679	↑ 58.8%	
STATE INCOME TAX	\$2,698,793	\$2,045,401	↑ 31.9%	
STATE SHARED REVENUE	\$1,361,675	\$1,107,313	↑ 23.0%	
FEES, CHARGES & FINES	\$2,355,984	\$1,626,440	↑ 44.9%	
INTEREST INCOME	\$75,471	\$75,610	→ -0.2%	
GRANTS/DONATIONS/OTHER	\$15,310	\$13,440	↑ 13.9%	



The orange line in this graph represents a "target" of 33%. The target is calculated by dividing 4 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the winter months.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.