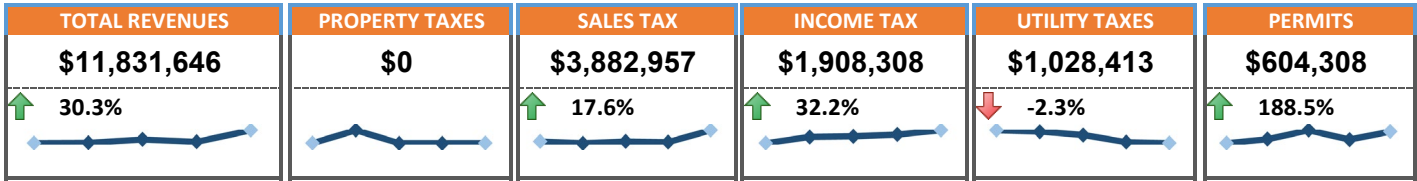


GENERAL FUND REVENUES-for the Three Months Ending 3/31/2022

HIGHLIGHTS

March 2022 YTD revenues are 30.3% or \$2,754K higher than March 2021 YTD. Sales Tax (\$581K), State Income Tax (\$465K) and Food & Beverage Tax (\$369K) continue to outperform last year. The strong performance in Fees, Charges and Fines is primarily due to Ambulance revenue (\$617K). Building Permits (\$395K) are higher due to the OPUS development on Main and Maple Ave. Telecommunications Tax (\$45K) and Interest (\$3K) are behind last year.

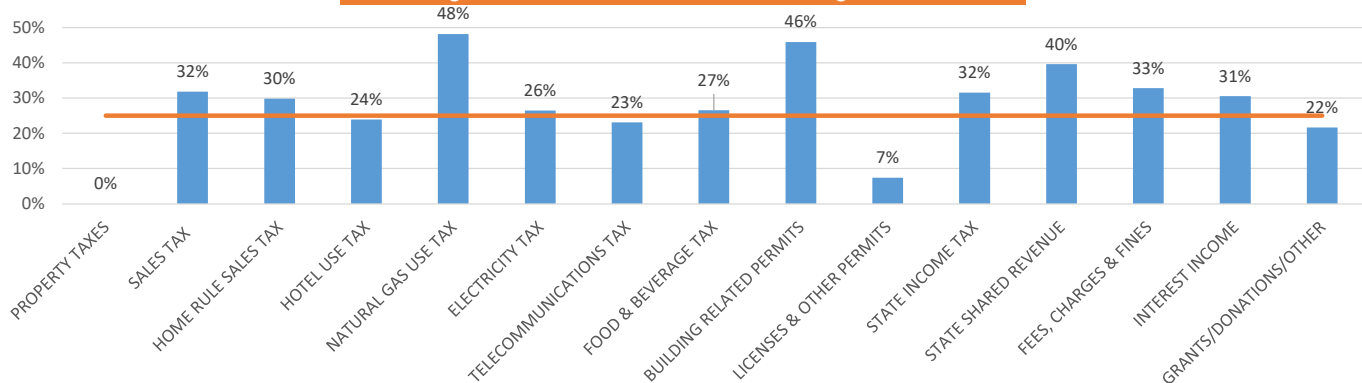
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	March 2022 YTD Actual	March 2021 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$11,831,646	\$9,076,909	↑ 30.3%	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$3,882,957	\$3,301,704	↑ 17.6%	
HOME RULE SALES TAX	\$626,105	\$472,141	↑ 32.6%	
HOTEL USE TAX	\$143,704	\$98,259	↑ 46.3%	
NATURAL GAS USE TAX	\$226,504	\$210,250	↑ 7.7%	
ELECTRICITY TAX	\$454,981	\$449,073	→ 1.3%	
TELECOMMUNICATIONS TAX	\$346,928	\$392,819	↓ -11.7%	
FOOD AND BEVERAGE TAX	\$795,599	\$426,911	↑ 86.4%	
BUILDING RELATED PERMITS	\$604,308	\$209,487	↑ 188.5%	
LICENSES & OTHER PERMITS	\$28,891	\$15,777	↑ 83.1%	
STATE INCOME TAX	\$1,908,308	\$1,443,437	↑ 32.2%	
STATE SHARED REVENUE	\$963,028	\$824,037	↑ 16.9%	
FEES, CHARGES & FINES	\$1,776,410	\$1,159,046	↑ 53.3%	
INTEREST INCOME	\$61,031	\$63,991	↓ -4.6%	
GRANTS/DONATIONS/OTHER	\$12,892	\$9,977	↑ 29.2%	

% of Budgeted Revenues Collected YTD-target 25% or more



The orange line in this graph represents a "target" of 25%. The target is calculated by dividing 3 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.