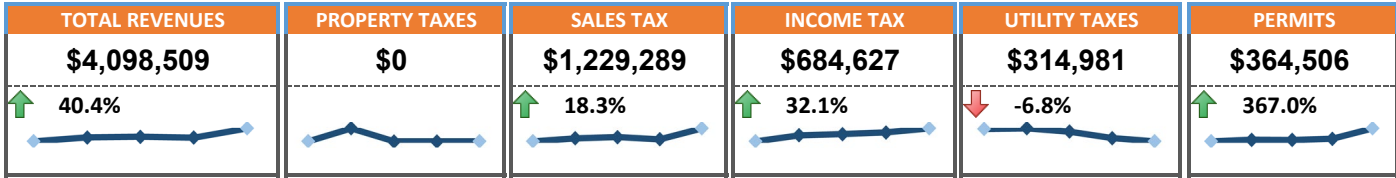


# GENERAL FUND REVENUES-for the One Month Ending 1/31/2022

## HIGHLIGHTS

January 2022 YTD revenues are 40.4% or \$1,179K higher than January 2021 YTD. Sales Tax (\$190K), Home Rule Sales Tax (\$36K), State Income Tax (\$166K) and State Shared Revenue (\$40K) continue to outperform last year. Food & Beverage Tax (\$151K) is higher due to the rate increase effective March 2021 and also due to lifted COVID restrictions on indoor dining. Fees, Charges and Fines mainly increased due to Ambulance revenue (288K). Building Permits (\$286K) are higher due to the OPUS development on Main and Maple Ave. The hospitality industry is slowly recovering from COVID, as hotel revenues are higher than last year (38K). Telecommunications Tax (\$18K) and Electricity Tax (\$5K) are trailing behind last year.

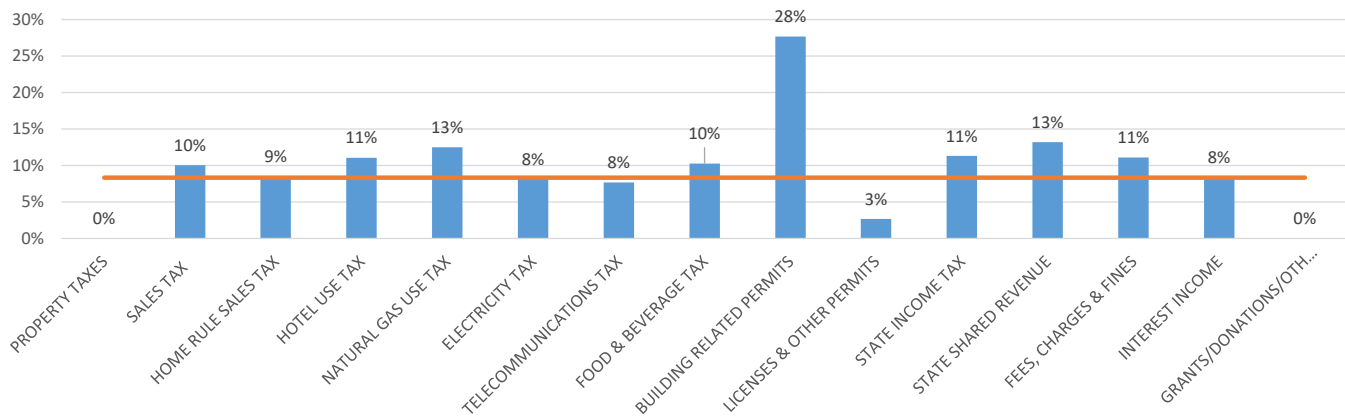
## General Fund Revenue Analysis - Major Sources



## General Fund - All Revenues

	January 2022 YTD Actual	January 2021 YTD Actual	% CHANGE	5 YEAR TREND
<b>TOTAL REVENUES</b>	<b>\$4,098,509</b>	<b>\$2,919,429</b>	↑ 40.4%	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$1,229,289	\$1,039,081	↑ 18.3%	
HOME RULE SALES TAX	\$179,128	\$142,563	↑ 25.6%	
HOTEL USE TAX	\$66,533	\$28,495	↑ 133.5%	
NATURAL GAS USE TAX	\$58,789	\$58,584	→ 0.3%	
ELECTRICITY TAX	\$140,723	\$145,783	↓ -3.5%	
TELECOMMUNICATIONS TAX	\$115,470	\$133,699	↓ -13.6%	
FOOD AND BEVERAGE TAX	\$308,618	\$157,635	↑ 95.8%	
BUILDING RELATED PERMITS	\$364,506	\$78,056	↑ 367.0%	
LICENSES & OTHER PERMITS	\$10,532	\$4,019	↑ 162.1%	
STATE INCOME TAX	\$684,627	\$518,130	↑ 32.1%	
STATE SHARED REVENUE	\$320,709	\$280,415	↑ 14.4%	
FEES, CHARGES & FINES	\$602,869	\$315,042	↑ 91.4%	
INTEREST INCOME	\$16,716	\$17,928	↓ -6.8%	
GRANTS/DONATIONS/OTHER	\$0	\$0	↑ 100.0%	

### % of Budgeted Revenues Collected YTD-target 8% or more



The orange line in this graph represents a "target" of 8%. The target is calculated by dividing 1 month by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.