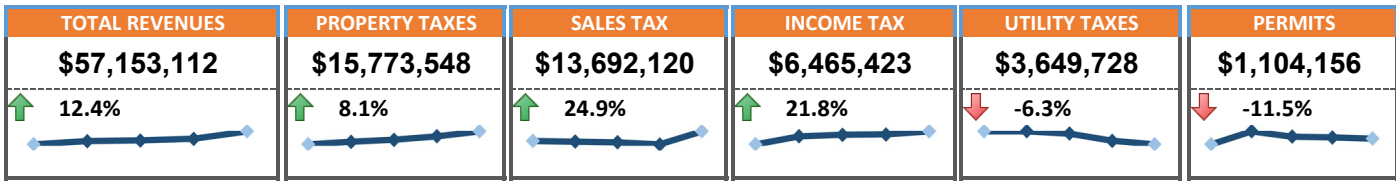


GENERAL FUND REVENUES-for the Twelve Months Ending 12/31/2021 Audited

HIGHLIGHTS

December 2021 YTD revenues are 12.4% or \$6,287K higher than December 2020 YTD. Property Taxes (\$1,188K) are higher due to increase in pension levy. Food & Beverage Tax (\$1,396K) is higher due to a rate increase effective March 2021. Sales Tax (\$2,727K), Home Rule Sales Tax (\$504K), State Income Tax (\$1,155K) and State Shared Revenue (\$104K) are higher than last year. Fees, Charges & Fines (\$2,530K) are higher than last year due primarily to a rate increase for Ambulance Fees. Telecommunications Tax (\$262K) is trailing behind last year. Building Permits trail last year by (\$143K) due to a large construction project by Bridge Development in February 2020.

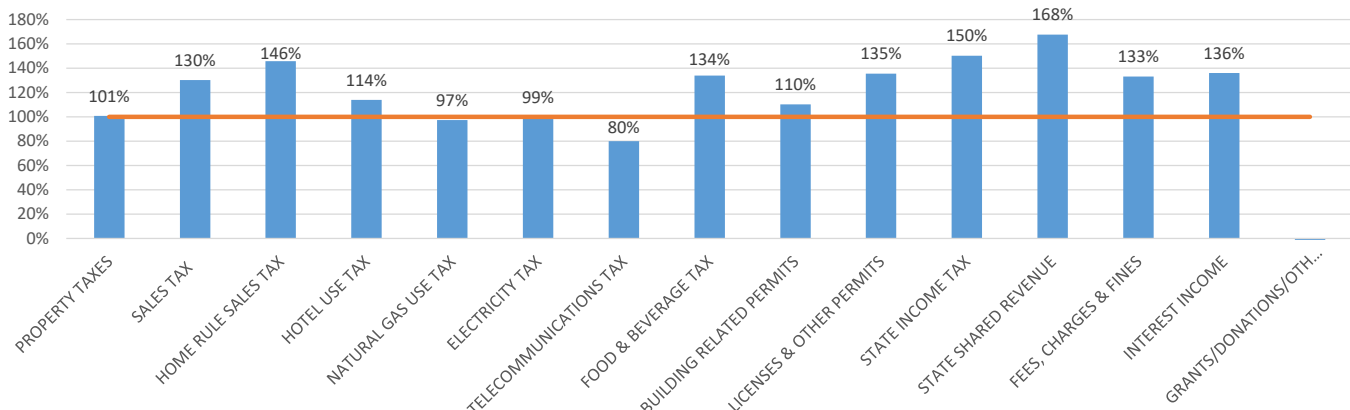
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	December 2021 YTD Actual	December 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$57,153,112	\$50,865,631	↑ 12.4%	
PROPERTY TAXES	\$15,773,548	\$14,585,520	↑ 8.1%	
SALES TAX	\$13,692,120	\$10,964,635	↑ 24.9%	
HOME RULE SALES TAX	\$2,189,456	\$1,685,642	↑ 29.9%	
HOTEL USE TAX	\$627,230	\$372,279	↑ 68.5%	
NATURAL GAS USE TAX	\$458,109	\$457,341	→ 0.2%	
ELECTRICITY TAX	\$1,709,045	\$1,694,536	→ 0.9%	
TELECOMMUNICATIONS TAX	\$1,482,574	\$1,744,074	↓ -15.0%	
FOOD AND BEVERAGE TAX	\$3,031,616	\$1,635,834	↑ 85.3%	
BUILDING RELATED PERMITS	\$1,104,156	\$1,247,381	↓ -11.5%	
LICENSES & OTHER PERMITS	\$482,496	\$393,092	↑ 22.7%	
STATE INCOME TAX	\$6,465,423	\$5,310,324	↑ 21.8%	
STATE SHARED REVENUE	\$2,835,306	\$2,731,495	↑ 3.8%	
FEES, CHARGES & FINES	\$7,276,929	\$4,746,570	↑ 53.3%	
INTEREST INCOME	\$272,436	\$312,123	↓ -12.7%	
GRANTS/DONATIONS/OTHER	-\$247,332	\$2,984,784	↓ -108.3%	

% of Budgeted Revenues Collected YTD-target 100% or more



The orange line in this graph represents a "target" of 100%. The target is calculated by dividing 12 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.