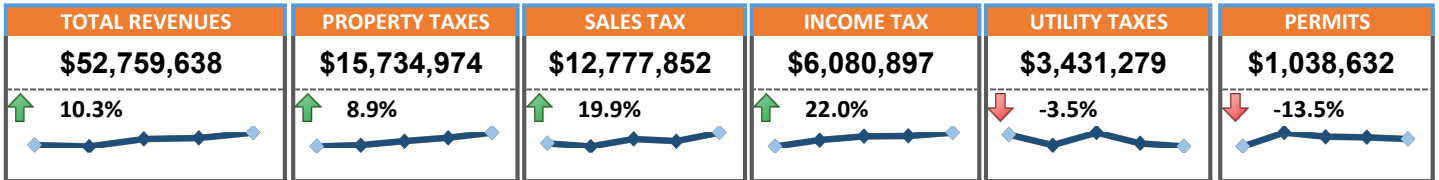


GENERAL FUND REVENUES-for the Eleven Months Ending 11/30/2021

HIGHLIGHTS

November 2021 YTD revenues are 10.3% or \$4,915K higher than November 2020 YTD. Property Taxes (\$1,284K) are higher due to increase in pension levy. Food & Beverage Tax (\$1,105K) is higher due to a rate increase effective March 2021. Sales Tax (\$2,121K), Home Rule Sales Tax (\$342K), State Income Tax (\$1,096K) and State Shared Revenue (\$322K) are higher than last year. Fees, Charges & Fines (\$1,404K) are higher than last year due primarily to a rate increase for Ambulance Fees. Telecommunications Tax (\$199K) is trailing behind last year. Building Permits trail last year by (\$162K) due to a large construction project by Bridge Development in February 2020.

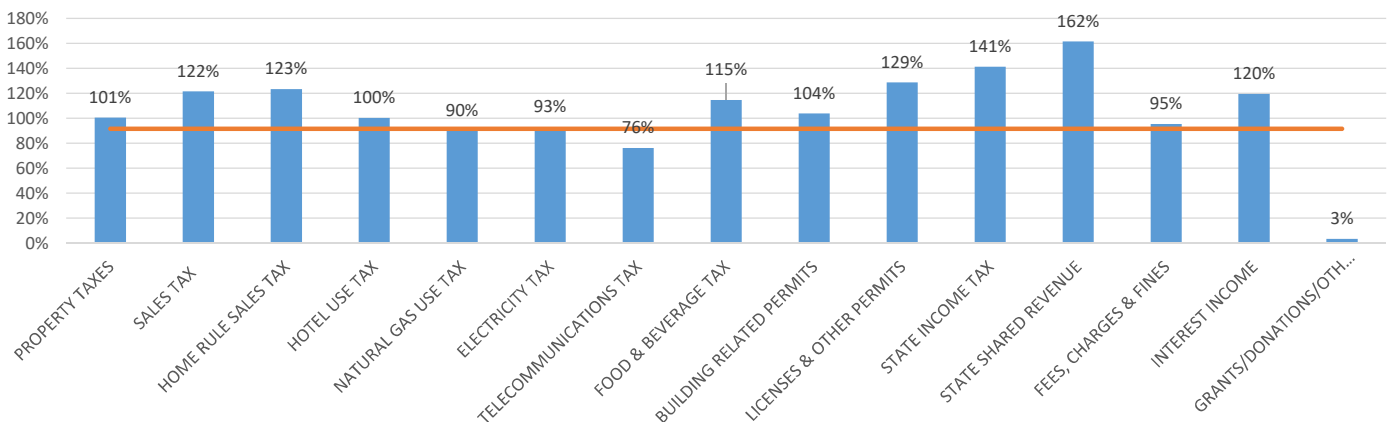
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	November 2021 YTD Actual	November 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$52,759,638	\$47,844,810	↑ 10.3%	
PROPERTY TAXES	\$15,734,974	\$14,451,270	↑ 8.9%	
SALES TAX	\$12,777,852	\$10,657,246	↑ 19.9%	
HOME RULE SALES TAX	\$1,850,627	\$1,508,921	↑ 22.6%	
HOTEL USE TAX	\$552,383	\$334,677	↑ 65.0%	
NATURAL GAS USE TAX	\$422,694	\$398,758	↑ 6.0%	
ELECTRICITY TAX	\$1,598,294	\$1,548,773	↑ 3.2%	
TELECOMMUNICATIONS TAX	\$1,410,291	\$1,609,785	↓ -12.4%	
FOOD AND BEVERAGE TAX	\$2,594,913	\$1,490,050	↑ 74.1%	
BUILDING RELATED PERMITS	\$1,038,632	\$1,200,841	↓ -13.5%	
LICENSES & OTHER PERMITS	\$458,949	\$374,694	↑ 22.5%	
STATE INCOME TAX	\$6,080,897	\$4,985,111	↑ 22.0%	
STATE SHARED REVENUE	\$2,730,779	\$2,408,475	↑ 13.4%	
FEES, CHARGES & FINES	\$5,212,591	\$3,808,517	↑ 36.9%	
INTEREST INCOME	\$239,301	\$302,854	↓ -21.0%	
GRANTS/DONATIONS/OTHER	\$56,460	\$2,764,838	↓ -98.0%	

% of Budgeted Revenues Collected YTD-target 92% or more



The orange line in this graph represents a "target" of 92%. The target is calculated by dividing 11 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.