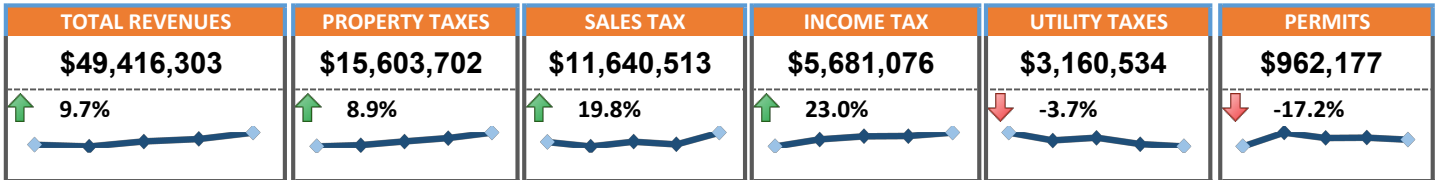


GENERAL FUND REVENUES-for the Ten Months Ending 10/31/2021

HIGHLIGHTS

October 2021 YTD revenues are 9.7% or \$4,352K higher than October 2020 YTD. Property Taxes (\$1,276K) are higher due to increase in pension levy. Food & Beverage Tax (\$951K) is higher due to a rate increase effective March 2021. Sales Tax (\$1,927K), Home Rule Sales Tax (\$315K), State Income Tax (\$1,063K) and State Shared Revenue (\$368K) are higher than last year. Fees, Charges & Fines (\$1,253K) are higher than last year due primarily to a rate increase for Ambulance Fees. Telecommunications Tax (\$204K) is trailing behind last year. Building Permits trail last year by (\$200K) due to a large construction project by Bridge Development in February 2020.

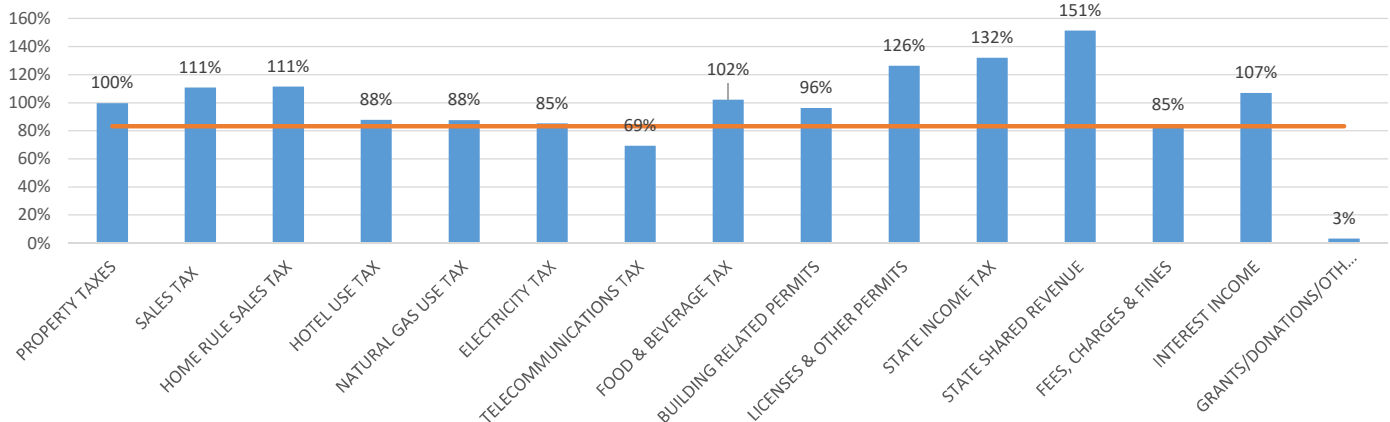
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	October 2021 YTD Actual	October 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$49,416,303	\$45,064,664	↑ 9.7%	
PROPERTY TAXES	\$15,603,702	\$14,327,940	↑ 8.9%	
SALES TAX	\$11,640,513	\$9,713,550	↑ 19.8%	
HOME RULE SALES TAX	\$1,671,660	\$1,356,064	↑ 23.3%	
HOTEL USE TAX	\$482,881	\$295,842	↑ 63.2%	
NATURAL GAS USE TAX	\$411,464	\$366,356	↑ 12.3%	
ELECTRICITY TAX	\$1,468,246	\$1,430,061	↑ 2.7%	
TELECOMMUNICATIONS TAX	\$1,280,824	\$1,484,959	↓ -13.7%	
FOOD AND BEVERAGE TAX	\$2,315,187	\$1,363,678	↑ 69.8%	
BUILDING RELATED PERMITS	\$962,177	\$1,162,488	↓ -17.2%	
LICENSES & OTHER PERMITS	\$450,300	\$367,274	↑ 22.6%	
STATE INCOME TAX	\$5,681,076	\$4,617,778	↑ 23.0%	
STATE SHARED REVENUE	\$2,559,220	\$2,191,452	↑ 16.8%	
FEES, CHARGES & FINES	\$4,622,182	\$3,368,858	↑ 37.2%	
INTEREST INCOME	\$214,100	\$284,786	↓ -24.8%	
GRANTS/DONATIONS/OTHER	\$52,771	\$2,733,578	↓ -98.1%	

% of Budgeted Revenues Collected YTD-target 83% or more



The orange line in this graph represents a "target" of 83%. The target is calculated by dividing 10 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.