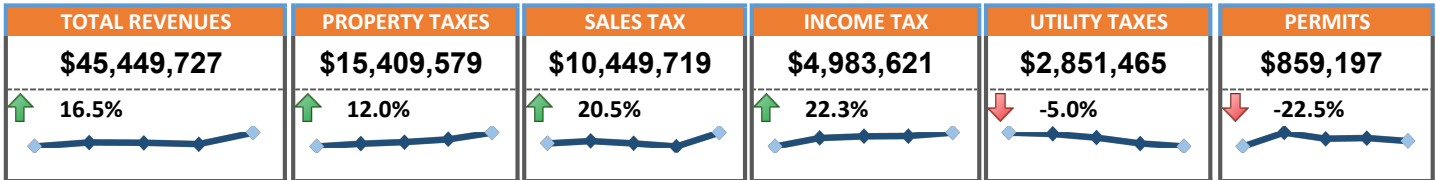


GENERAL FUND REVENUES-for the Nine Months Ending 09/30/2021

HIGHLIGHTS

September 2021 YTD revenues are 16.5% or \$6,447K higher than September 2020 YTD. Property Taxes (\$1,646K) are higher due to increase in pension levy. Food & Beverage Tax (\$777K) is higher due to a rate increase effective March 2021. Sales Tax (\$1,775K), Home Rule Sales Tax (\$278K), State Income Tax (\$909K) and State Shared Revenue (\$273K) are higher than last year. Fees, Charges & Fines (\$1,134K) are higher than last year due primarily to a fee increase for Ambulance Fees. Electricity Tax (\$13K) and Telecommunications Tax (\$191K) are all trailing behind last year. Building Permits trail last year by (\$249K) due to a large construction project by Bridge Development in February 2020.

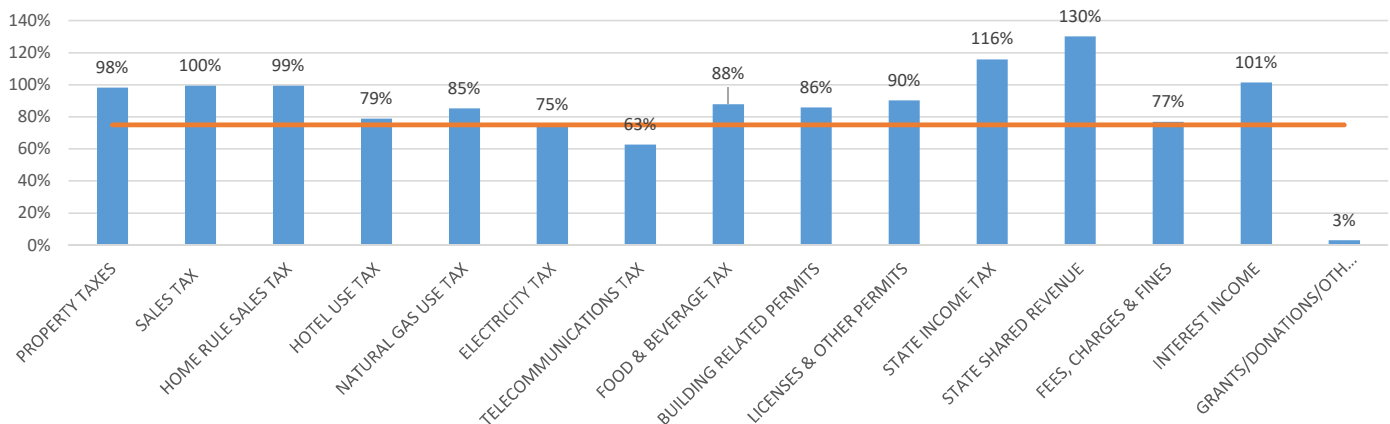
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	September 2021 YTD Actual	September 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$45,449,727	\$39,003,069	↑ 16.5%	
PROPERTY TAXES	\$15,409,579	\$13,763,161	↑ 12.0%	
SALES TAX	\$10,449,719	\$8,674,468	↑ 20.5%	
HOME RULE SALES TAX	\$1,492,029	\$1,213,501	↑ 23.0%	
HOTEL USE TAX	\$434,629	\$276,075	↑ 57.4%	
NATURAL GAS USE TAX	\$400,583	\$346,428	↑ 15.6%	
ELECTRICITY TAX	\$1,290,558	\$1,303,650	→ -1.0%	
TELECOMMUNICATIONS TAX	\$1,160,324	\$1,351,260	↓ -14.1%	
FOOD AND BEVERAGE TAX	\$1,992,997	\$1,216,136	↑ 63.9%	
BUILDING RELATED PERMITS	\$859,197	\$1,108,712	↓ -22.5%	
LICENSES & OTHER PERMITS	\$321,674	\$235,865	↑ 36.4%	
STATE INCOME TAX	\$4,983,621	\$4,074,152	↑ 22.3%	
STATE SHARED REVENUE	\$2,200,834	\$1,928,190	↑ 14.1%	
FEES, CHARGES & FINES	\$4,200,511	\$3,066,171	↑ 37.0%	
INTEREST INCOME	\$202,995	\$267,919	↓ -24.2%	
GRANTS/DONATIONS/OTHER	\$50,478	\$177,381	↓ -71.5%	

% of Budgeted Revenues Collected YTD-target 75% or more



The orange line in this graph represents a "target" of 75%. The target is calculated by dividing 9 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.