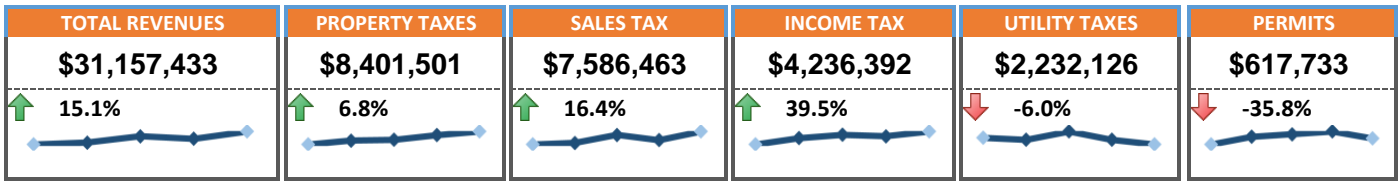


GENERAL FUND REVENUES-for the Seven Months Ending 07/31/2021

HIGHLIGHTS

July 2021 YTD revenues are 15.1% or \$4,096K higher than July 2020 YTD. Property Taxes (\$536K) are higher due to the timing of distributions from the county. Food & Beverage Tax (\$565K) is higher due to a rate increase effective March 2021. Sales Tax (\$1,070K), Home Rule Sales Tax (\$166K), State Income Tax (\$1,200K), State Shared Revenue (\$364K), and Hotel Tax (\$24K) are higher than last year. Fees, Charges & Fines (\$802K) are higher than last year due primarily to a fee increase for Ambulance Fees. Electricity Tax (\$21K) and Telecommunications Tax (\$175K) are all trailing behind last year. Building Permits trail last year by (\$345K) due to a large construction project by Bridge Development in February 2020.

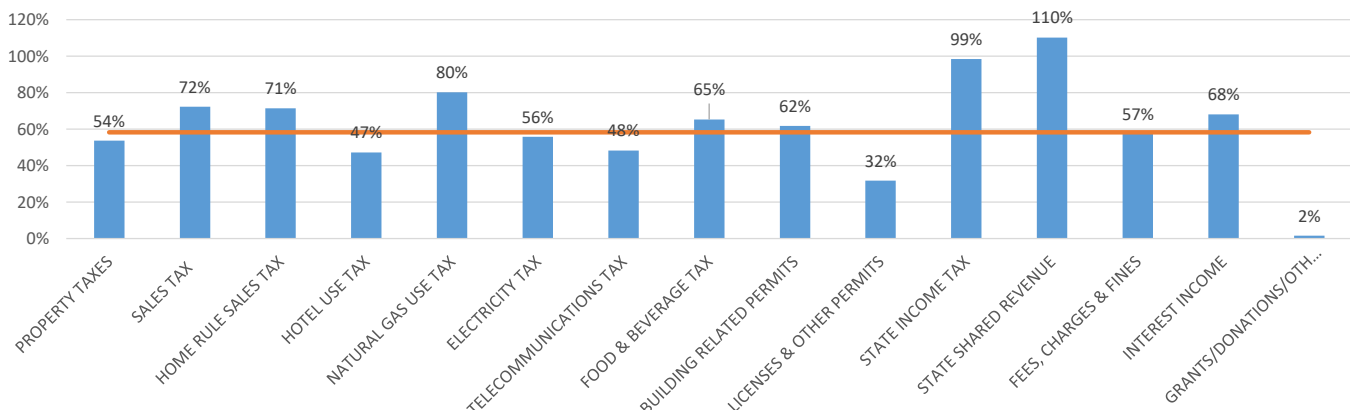
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	July 2021 YTD Actual	July 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$31,157,433	\$27,061,023	↑ 15.1%	
PROPERTY TAXES	\$8,401,501	\$7,865,665	↑ 6.8%	
SALES TAX	\$7,586,463	\$6,516,172	↑ 16.4%	
HOME RULE SALES TAX	\$1,071,826	\$905,330	↑ 18.4%	
HOTEL USE TAX	\$259,664	\$235,577	↑ 10.2%	
NATURAL GAS USE TAX	\$377,254	\$323,276	↑ 16.7%	
ELECTRICITY TAX	\$960,296	\$981,764	↓ -2.2%	
TELECOMMUNICATIONS TAX	\$894,576	\$1,069,279	↓ -16.3%	
FOOD AND BEVERAGE TAX	\$1,479,028	\$913,912	↑ 61.8%	
BUILDING RELATED PERMITS	\$617,733	\$962,898	↓ -35.8%	
LICENSES & OTHER PERMITS	\$113,388	\$55,093	↑ 105.8%	
STATE INCOME TAX	\$4,236,392	\$3,036,192	↑ 39.5%	
STATE SHARED REVENUE	\$1,864,116	\$1,500,588	↑ 24.2%	
FEES, CHARGES & FINES	\$3,130,686	\$2,328,740	↑ 34.4%	
INTEREST INCOME	\$136,391	\$220,327	↓ -38.1%	
GRANTS/DONATIONS/OTHER	\$28,120	\$146,211	↓ -80.8%	

% of Budgeted Revenues Collected YTD-target 58% or more



The orange line in this graph represents a "target" of 58%. The target is calculated by dividing 7 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.