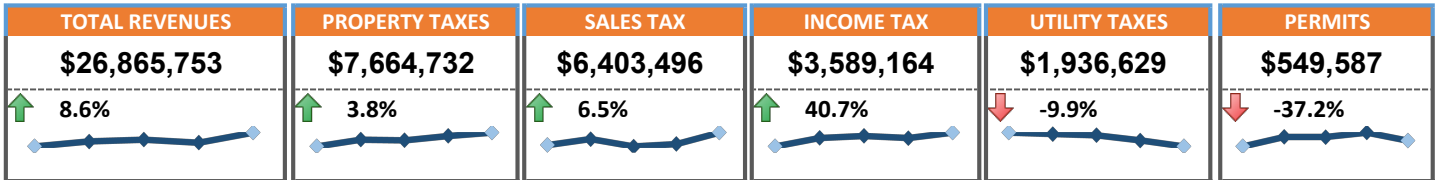


GENERAL FUND REVENUES-for the Six Months Ending 06/30/2021

HIGHLIGHTS

June 2021 YTD revenues are 8.6% or \$2,137K higher than June 2020 YTD. Property Taxes (\$282K) are higher due to the timing of distributions from the county. Food & Beverage Tax (\$381) is higher due to a rate increase effective March 2021. Sales Tax (\$393K), State Income Tax (\$1,038K), and State Shared Revenue (\$363K) are higher than last year. Fees, Charges & Fines (\$406K) are higher than last year due primarily to a fee increase for Ambulance Fees. Home Rule Sales Tax (\$40K), Hotel Tax (\$28K), and Telecommunications Tax (\$207K) are all trailing behind last year. Building Permits trail last year by (\$325K) due to a large construction project by Bridge Development in February 2020.

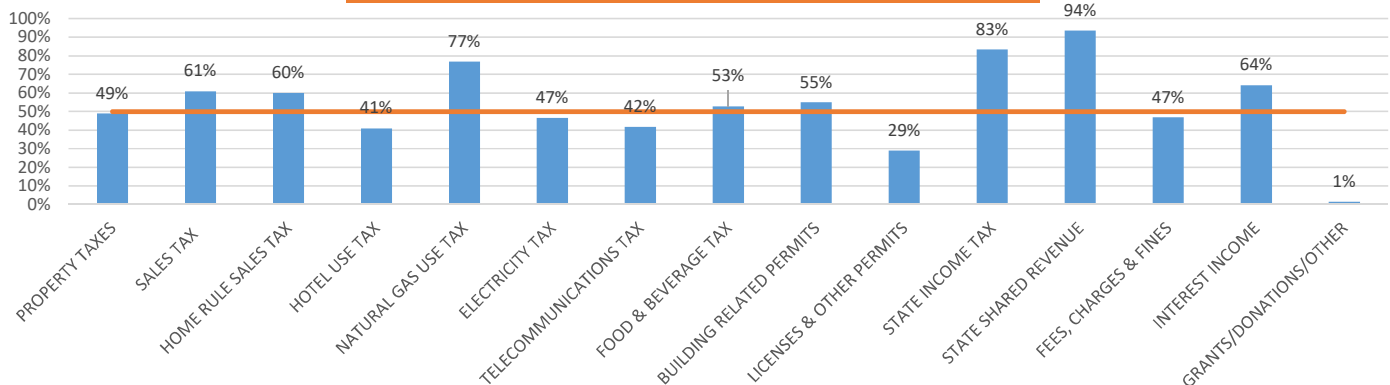
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	June 2021 YTD Actual	June 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$26,865,753	\$24,728,555	↑ 8.6%	
PROPERTY TAXES	\$7,664,732	\$7,383,033	↑ 3.8%	
SALES TAX	\$6,403,496	\$6,010,468	↑ 6.5%	
HOME RULE SALES TAX	\$899,686	\$939,415	↓ -4.2%	
HOTEL USE TAX	\$225,245	\$253,091	↓ -11.0%	
NATURAL GAS USE TAX	\$360,938	\$362,185	→ -0.3%	
ELECTRICITY TAX	\$802,356	\$807,116	→ -0.6%	
TELECOMMUNICATIONS TAX	\$773,336	\$980,306	↓ -21.1%	
FOOD AND BEVERAGE TAX	\$1,194,473	\$813,441	↑ 46.8%	
BUILDING RELATED PERMITS	\$549,587	\$875,068	↓ -37.2%	
LICENSES & OTHER PERMITS	\$103,763	\$47,071	↑ 120.4%	
STATE INCOME TAX	\$3,589,164	\$2,551,594	↑ 40.7%	
STATE SHARED REVENUE	\$1,582,892	\$1,220,230	↑ 29.7%	
FEES, CHARGES & FINES	\$2,563,547	\$2,157,329	↑ 18.8%	
INTEREST INCOME	\$128,415	\$193,147	↓ -33.5%	
GRANTS/DONATIONS/OTHER	\$24,125	\$135,062	↓ -82.1%	

% of Budgeted Revenues Collected YTD-target 50% or more



The orange line in this graph represents a "target" of 50%. The target is calculated by dividing 6 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.