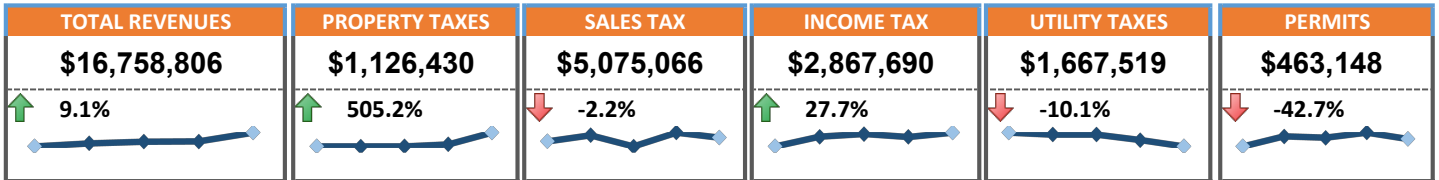


# GENERAL FUND REVENUES-for the Five Months Ending 05/31/2021

## HIGHLIGHTS

May 2021 YTD revenues are 9.1% or \$1,400K higher than May 2020 YTD. Property Taxes (\$940) are higher due to the timing of distributions from the county. Food & Beverage Tax (\$199) is higher due to a rate increase effective March 2021. State Income Tax (\$621K), and State Shared Revenue (\$348K) are higher than last year. Fees, Charges & Fines (\$172) are higher than last year due primarily to a fee increase for Ambulance Fees. Sales Tax (\$113K), Home Rule Sales Tax (\$97K), Hotel Tax (\$72K), and Telecommunications Tax (\$178K) are all trailing behind last year. Building Permits trail last year by (\$345K) due to a large construction project by Bridge Development in February 2020.

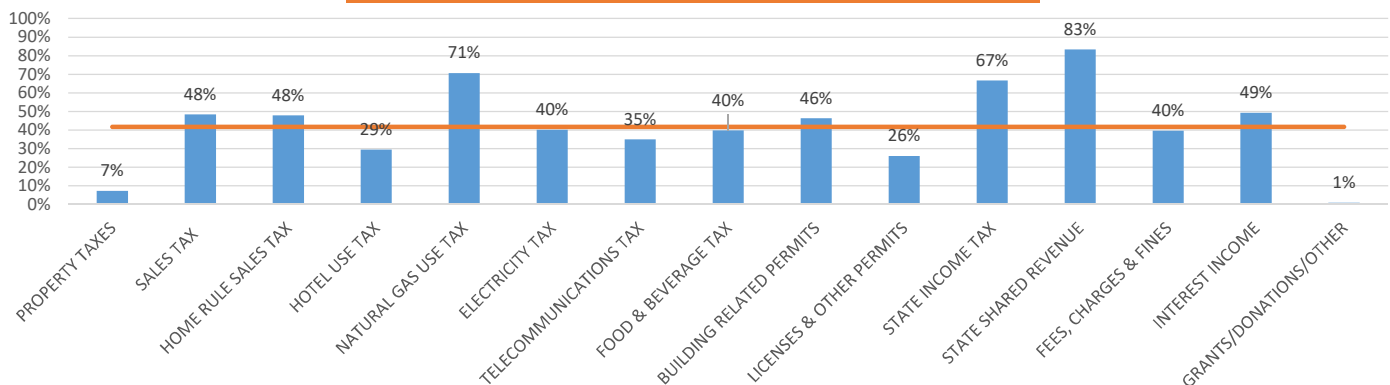
## General Fund Revenue Analysis - Major Sources



## General Fund - All Revenues

	May 2021 YTD Actual	May 2020 YTD Actual	% CHANGE	5 YEAR TREND
<b>TOTAL REVENUES</b>	<b>\$16,758,806</b>	<b>\$15,359,230</b>	↑ 9.1%	
PROPERTY TAXES	\$1,126,430	\$186,119	↑ 505.2%	
SALES TAX	\$5,075,066	\$5,188,066	↓ -2.2%	
HOME RULE SALES TAX	\$718,155	\$815,157	↓ -11.9%	
HOTEL USE TAX	\$161,597	\$233,522	↓ -30.8%	
NATURAL GAS USE TAX	\$331,803	\$331,944	→ 0.0%	
ELECTRICITY TAX	\$690,277	\$699,447	→ -1.3%	
TELECOMMUNICATIONS TAX	\$645,439	\$823,745	↓ -21.6%	
FOOD AND BEVERAGE TAX	\$899,320	\$700,199	↑ 28.4%	
BUILDING RELATED PERMITS	\$463,148	\$807,937	↓ -42.7%	
LICENSES & OTHER PERMITS	\$92,697	\$41,274	↑ 124.6%	
STATE INCOME TAX	\$2,867,690	\$2,246,423	↑ 27.7%	
STATE SHARED REVENUE	\$1,409,961	\$1,062,027	↑ 32.8%	
FEES, CHARGES & FINES	\$2,163,690	\$1,991,772	↑ 8.6%	
INTEREST INCOME	\$98,380	\$157,156	↓ -37.4%	
GRANTS/DONATIONS/OTHER	\$15,152	\$74,441	↓ -79.6%	

### % of Budgeted Revenues Collected YTD-target 42% or more



The orange line in this graph represents a "target" of 42%. The target is calculated by dividing 5 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.