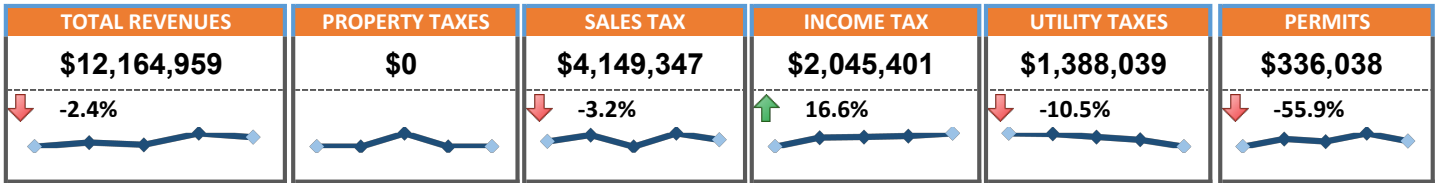


GENERAL FUND REVENUES-for the Four Months Ending 4/30/2021

HIGHLIGHTS

April 2021 YTD revenues are 2.4% or \$304K lower than April 2020 YTD. State Income Tax (\$292K), and State Shared Revenue (\$237K) are higher than last year. Fees, Charges & Fines (\$111) are higher than last year due primarily to a fee increase for Ambulance Fees. Sales Tax (\$136K), Home Rule Sales Tax (\$101K), Hotel Tax (\$89K), and Telecommunications Tax (\$160K) are all trailing behind last year. Building Permits trail last year by (\$427K) due to a large construction project by Bridge Development in February 2020.

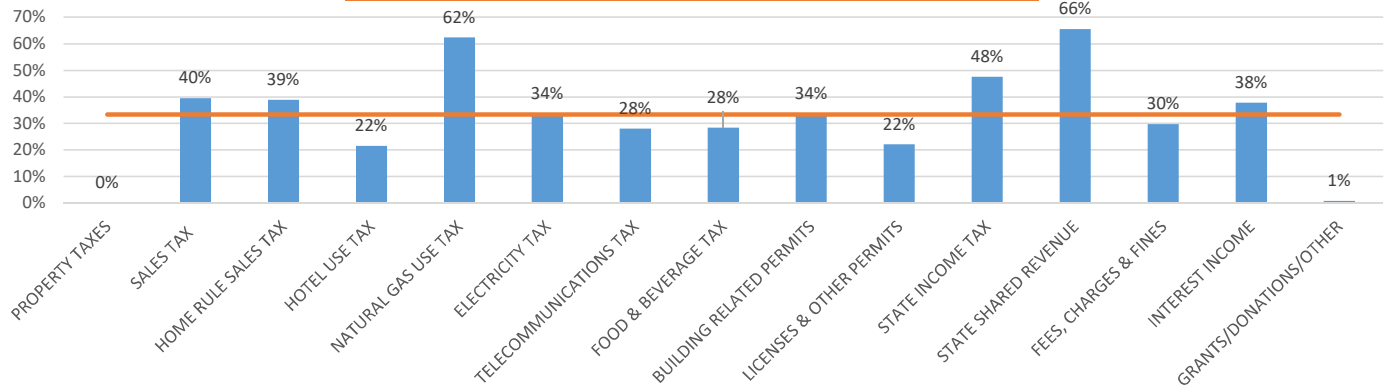
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	April 2021 YTD Actual	April 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$12,164,959	\$12,468,658	↓ -2.4%	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$4,149,347	\$4,285,766	↓ -3.2%	
HOME RULE SALES TAX	\$583,481	\$684,621	↓ -14.8%	
HOTEL USE TAX	\$118,765	\$208,036	↓ -42.9%	
NATURAL GAS USE TAX	\$293,363	\$287,458	→ 2.1%	
ELECTRICITY TAX	\$576,531	\$585,790	→ -1.6%	
TELECOMMUNICATIONS TAX	\$518,145	\$678,171	↓ -23.6%	
FOOD AND BEVERAGE TAX	\$642,406	\$602,645	↑ 6.6%	
BUILDING RELATED PERMITS	\$336,038	\$762,592	↓ -55.9%	
LICENSES & OTHER PERMITS	\$78,679	\$32,000	↑ 145.9%	
STATE INCOME TAX	\$2,045,401	\$1,753,744	↑ 16.6%	
STATE SHARED REVENUE	\$1,107,313	\$869,981	↑ 27.3%	
FEES, CHARGES & FINES	\$1,626,440	\$1,514,998	↑ 7.4%	
INTEREST INCOME	\$75,610	\$133,301	↓ -43.3%	
GRANTS/DONATIONS/OTHER	\$13,440	\$69,556	↓ -80.7%	

% of Budgeted Revenues Collected YTD-target 33% or more



The orange line in this graph represents a "target" of 33%. The target is calculated by dividing 4 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.