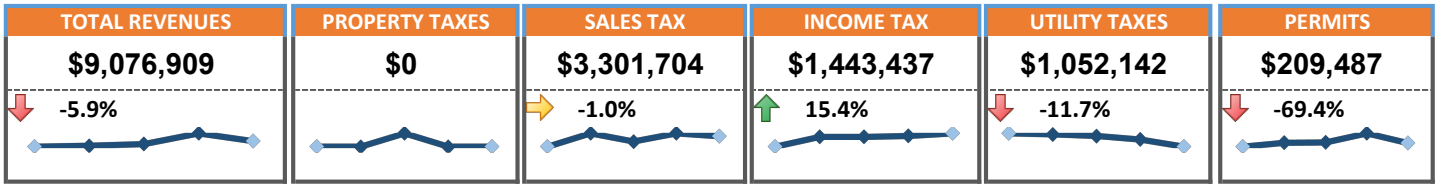


GENERAL FUND REVENUES-for the Three Months Ending 3/31/2021

HIGHLIGHTS

March 2021 YTD revenues are 5.9% or \$566K lower than March 2020 YTD. State Income Tax (\$193K) and State Shared Revenue (\$204K) are higher than last year. Sales Tax (\$32K), Home Rule Sales Tax (\$73K), Hotel Tax (\$92K), Food & Beverage Tax (\$57K), are all trailing behind last year due to the COVID-19 pandemic. Telecommunications Tax (\$136K) and Interest (\$50K) are also behind last year. Building Permits trail last year by (\$475K) due to a large construction project by Bridge Development in February 2020.

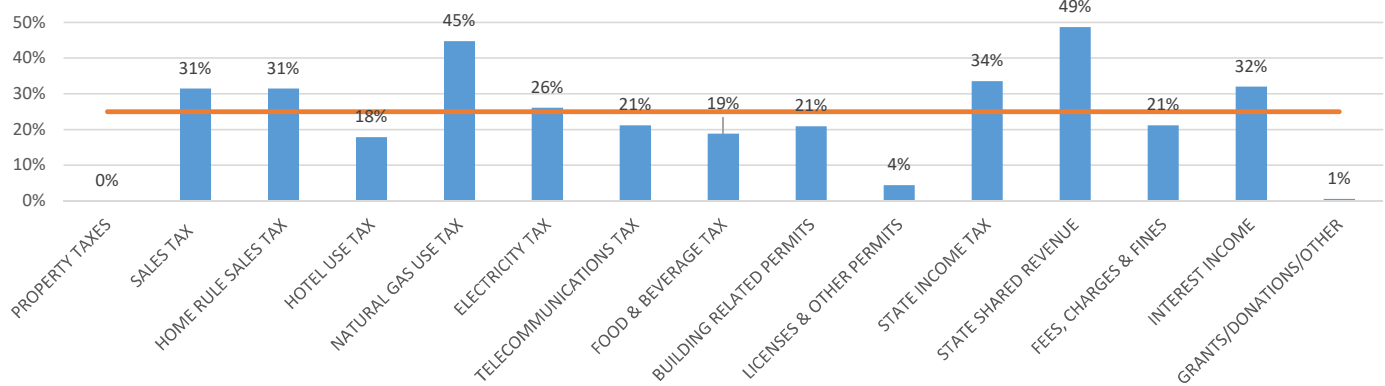
General Fund Revenue Analysis - Major Sources



General Fund - All Revenues

	March 2021 YTD Actual	March 2020 YTD Actual	% CHANGE	5 YEAR TREND
TOTAL REVENUES	\$9,076,909	\$9,642,637	↓ -5.9%	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$3,301,704	\$3,334,201	→ -1.0%	
HOME RULE SALES TAX	\$472,141	\$544,872	↓ -13.3%	
HOTEL USE TAX	\$98,259	\$190,041	↓ -48.3%	
NATURAL GAS USE TAX	\$210,250	\$208,438	→ 0.9%	
ELECTRICITY TAX	\$449,073	\$453,940	→ -1.1%	
TELECOMMUNICATIONS TAX	\$392,819	\$529,107	↓ -25.8%	
FOOD AND BEVERAGE TAX	\$426,911	\$483,564	↓ -11.7%	
BUILDING RELATED PERMITS	\$209,487	\$684,786	↓ -69.4%	
LICENSES & OTHER PERMITS	\$15,777	\$28,030	↓ -43.7%	
STATE INCOME TAX	\$1,443,437	\$1,250,543	↑ 15.4%	
STATE SHARED REVENUE	\$824,037	\$620,400	↑ 32.8%	
FEES, CHARGES & FINES	\$1,159,046	\$1,180,131	→ -1.8%	
INTEREST INCOME	\$63,991	\$113,798	↓ -43.8%	
GRANTS/DONATIONS/OTHER	\$9,977	\$20,785	↓ -52.0%	

% of Budgeted Revenues Collected YTD-target 25% or more



The orange line in this graph represents a "target" of 25%. The target is calculated by dividing 3 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.