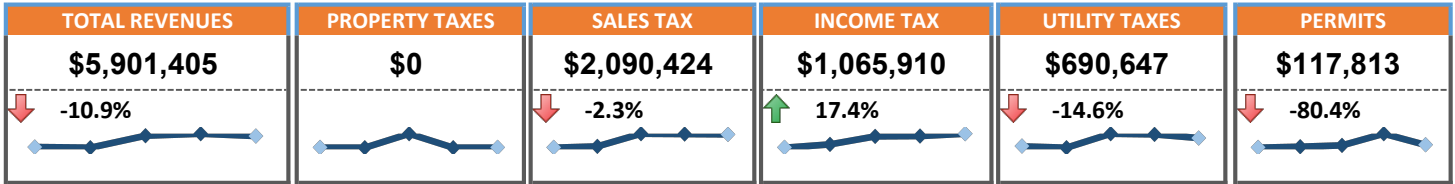


# GENERAL FUND REVENUES-for the Two Months Ending 2/28/2021

## HIGHLIGHTS

February 2021 YTD revenues are 10.9% or \$722K lower than February 2020 YTD. State Income Tax (\$158K) and State Shared Revenue (\$101K) are higher than last year. Sales Tax (\$49K), Home Rule Sales Tax (\$44K), Hotel Tax (\$58K), Food & Beverage Tax (\$71K), are all trailing behind last year due to the COVID-19 pandemic. Telecommunications Tax (\$102K) and Interest (\$48K) are also behind last year. Building Permits trail last year by (\$482K) due to a large construction project by Bridge Development in February 2020.

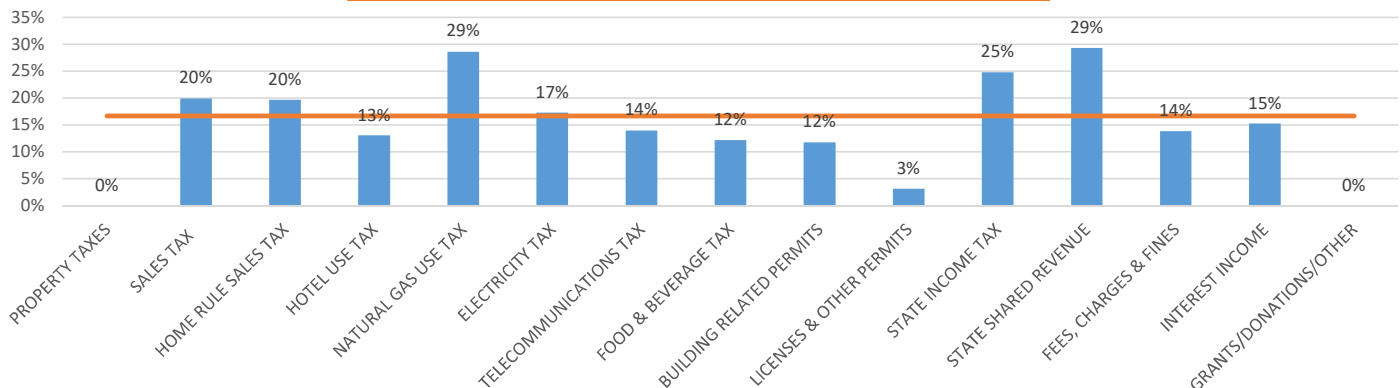
## General Fund Revenue Analysis - Major Sources



## General Fund - All Revenues

	February 2021 YTD Actual	February 2020 YTD Actual	% CHANGE	5 YEAR TREND
<b>TOTAL REVENUES</b>	<b>\$5,901,405</b>	<b>\$6,622,969</b>	<b>↓ -10.9%</b>	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$2,090,424	\$2,139,248	↓ -2.3%	
HOME RULE SALES TAX	\$295,420	\$339,530	↓ -13.0%	
HOTEL USE TAX	\$71,775	\$129,927	↓ -44.8%	
NATURAL GAS USE TAX	\$134,676	\$139,174	↓ -3.2%	
ELECTRICITY TAX	\$297,445	\$309,005	↓ -3.7%	
TELECOMMUNICATIONS TAX	\$258,525	\$360,814	↓ -28.3%	
FOOD AND BEVERAGE TAX	\$276,281	\$347,211	↓ -20.4%	
BUILDING RELATED PERMITS	\$117,813	\$599,730	↓ -80.4%	
LICENSES & OTHER PERMITS	\$11,207	\$17,670	↓ -36.6%	
STATE INCOME TAX	\$1,065,910	\$907,939	↑ 17.4%	
STATE SHARED REVENUE	\$495,541	\$394,660	↑ 25.6%	
FEES, CHARGES & FINES	\$755,882	\$849,746	↓ -11.0%	
INTEREST INCOME	\$30,505	\$78,903	↓ -61.3%	
GRANTS/DONATIONS/OTHER	\$0	\$9,413	↓ -100.0%	

**% of Budgeted Revenues Collected YTD-target 17% or more**



The orange line in this graph represents a "target" of 17%. The target is calculated by dividing 2 months by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.