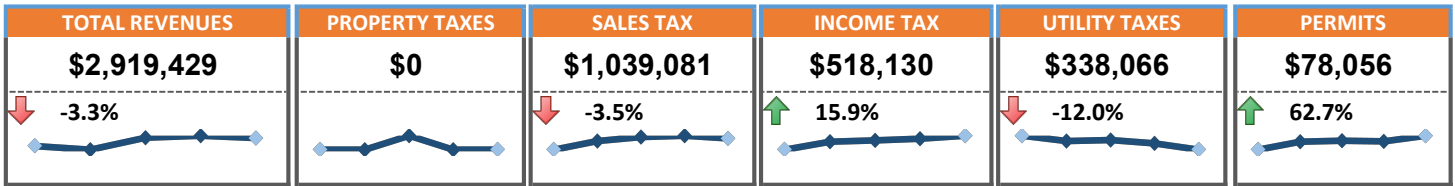


# GENERAL FUND REVENUES-for the One Month Ending 1/31/2021

## HIGHLIGHTS

January 2021 YTD revenues are 3.3% or \$101K lower than January 2020 YTD. Building Related Permits (\$30K), State Income Tax (\$71K) and State Shared Revenue (\$40K) are higher than last year. Sales Tax (\$37K), Home Rule Sales Tax (\$22K), Hotel Tax (\$38K), Food & Beverage Tax (\$30K), are all trailing behind last year due to the COVID-19 pandemic. Telecommunications Tax (\$34K) and Interest (\$34K) are also behind last year.

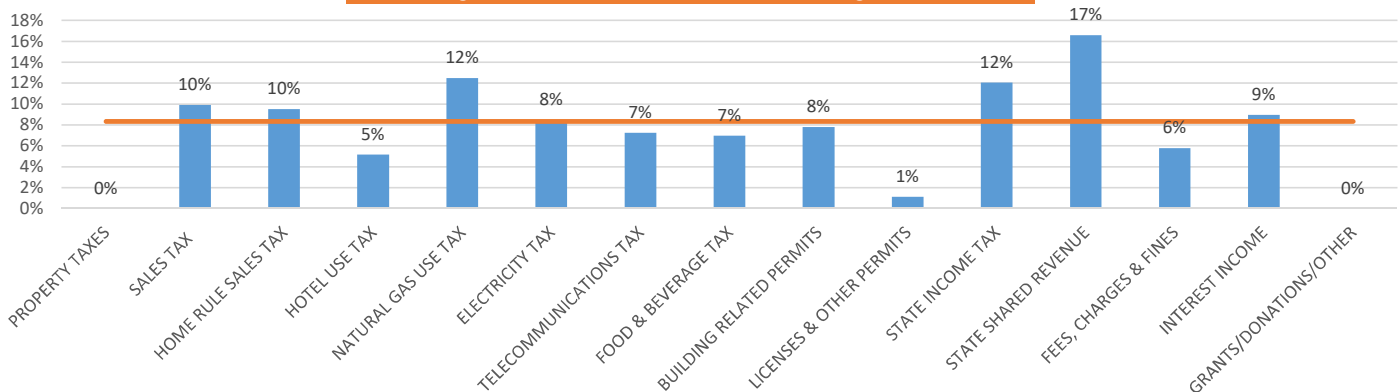
## General Fund Revenue Analysis - Major Sources



## General Fund - All Revenues

	January 2021 YTD Actual	January 2020 YTD Actual	% CHANGE	5 YEAR TREND
<b>TOTAL REVENUES</b>	<b>\$2,919,429</b>	<b>\$3,020,402</b>	↓ -3.3%	
PROPERTY TAXES	\$0	\$0		
SALES TAX	\$1,039,081	\$1,076,255	↓ -3.5%	
HOME RULE SALES TAX	\$142,563	\$164,866	↓ -13.5%	
HOTEL USE TAX	\$28,495	\$66,352	↓ -57.1%	
NATURAL GAS USE TAX	\$58,584	\$69,053	↓ -15.2%	
ELECTRICITY TAX	\$145,783	\$147,278	→ -1.0%	
TELECOMMUNICATIONS TAX	\$133,699	\$167,804	↓ -20.3%	
FOOD AND BEVERAGE TAX	\$157,635	\$187,848	↓ -16.1%	
BUILDING RELATED PERMITS	\$78,056	\$47,987	↑ 62.7%	
LICENSES & OTHER PERMITS	\$4,019	\$10,308	↓ -61.0%	
STATE INCOME TAX	\$518,130	\$447,200	↑ 15.9%	
STATE SHARED REVENUE	\$280,415	\$240,482	↑ 16.6%	
FEES, CHARGES & FINES	\$315,042	\$336,335	↓ -6.3%	
INTEREST INCOME	\$17,928	\$51,765	↓ -65.4%	
GRANTS/DONATIONS/OTHER	\$0	\$6,870	↓ -100.0%	

### % of Budgeted Revenues Collected YTD-target 8% or more



The orange line in this graph represents a "target" of 8%. The target is calculated by dividing 1 month by 12 months in the year. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Revenues are recorded on a cash basis. Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October.