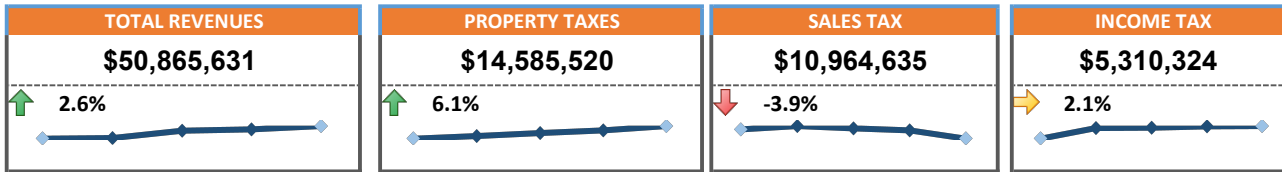


## GENERAL FUND REVENUES-for the Twelve Months Ending 12/31/2020 Preliminary & Unaudited

### HIGHLIGHTS

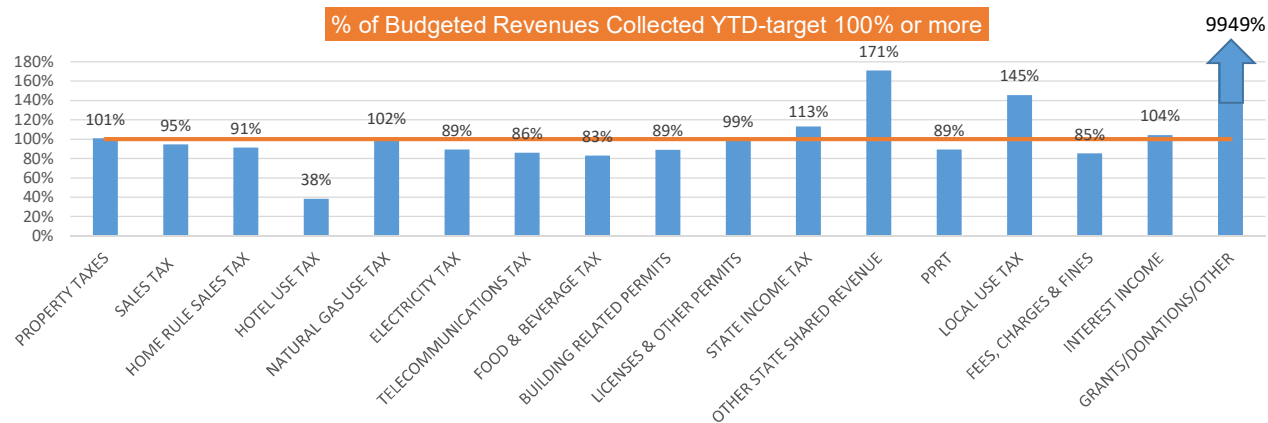
December 2020 YTD revenues are 2.6% or \$1.3M higher than December 2019 YTD largely due to the receipt of a CARES Act Grant of \$2.5M. Property Taxes are higher (\$842K) due to the Public Safety Pension levy. Local Use Tax is higher (\$533K). In addition to the CARES Act dollars, Grant Revenue is higher due to monies from a US HHS Stimulus fund and the Ground Emergency Medical Transport Program. Telecommunication Tax is behind last year (\$359K). The impact of COVID-19 is evident in most of the other revenues. Sales Tax and Home Rule Sales Tax are behind last year (\$450K and \$212K respectively). Also lower are Food and Beverage Tax (\$329K), Hotel Use Tax (\$606K), and Other Fees, Charges, & Fines (\$439K). Interest Income is lower than last year (\$202K) due to the decline in interest rates.

## General Fund Revenue Analysis - Major Sources



## GENERAL FUND

	December 2020 YTD Actual	December 2019 YTD Actual		% CHANGE
TOTAL REVENUES	\$50,865,631	\$49,590,477	↑	2.6%
PROPERTY TAXES	\$14,585,520	\$13,743,439	↑	6.1%
SALES TAX	\$10,964,635	\$11,415,020	↓	-3.9%
HOME RULE SALES TAX	\$1,685,642	\$1,897,467	↓	-11.2%
HOTEL USE TAX	\$372,279	\$977,884	↓	-61.9%
NATURAL GAS USE TAX	\$457,341	\$507,442	↓	-9.9%
ELECTRICITY TAX	\$1,694,536	\$1,759,158	↓	-3.7%
TELECOMMUNICATIONS TAX	\$1,744,074	\$2,102,640	↓	-17.1%
FOOD AND BEVERAGE TAX	\$1,635,834	\$1,964,440	↓	-16.7%
BUILDING RELATED PERMITS	\$1,247,381	\$1,340,586	↓	-7.0%
LICENSES & OTHER PERMITS	\$393,092	\$439,736	↓	-10.6%
STATE INCOME TAX	\$5,310,324	\$5,201,357	→	2.1%
OTHER STATE SHARED REVENUE	\$103,505	\$86,886	↑	19.1%
PPRT	\$445,919	\$498,664	↓	-10.6%
LOCAL USE TAX	\$2,182,070	\$1,648,853	↑	32.3%
FEES, CHARGES & FINES	\$4,746,570	\$5,185,329	↓	-8.5%
INTEREST INCOME	\$312,123	\$513,772	↓	-39.2%
GRANTS/DONATIONS/OTHER	\$2,984,784	\$307,805	↑	869.7%



The orange line in this graph represents a "target" of 100%. The target is calculated by taking the monthly budget divided by total budgeted revenue. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October. For the purposes of tracking the COVID-19 impact, the revenue presented is from actual sales of the presented month.