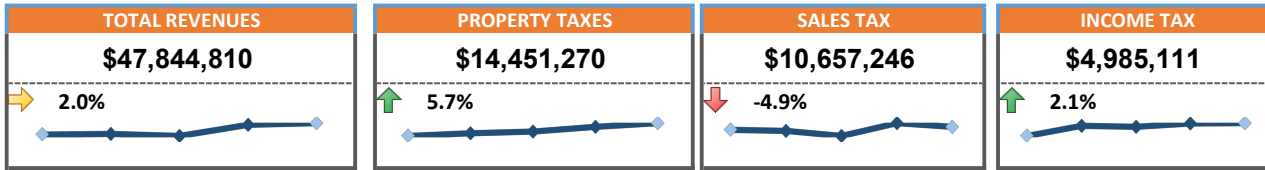


GENERAL FUND REVENUES-for the Eleven Months Ending 11/30/2020

HIGHLIGHTS

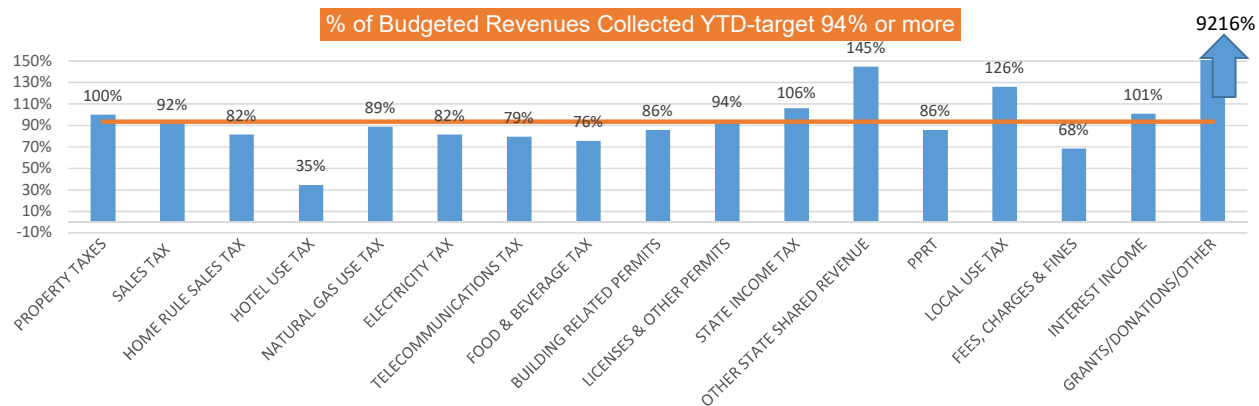
November 2020 YTD revenues are 2.0% or \$947K higher than November 2019 YTD largely due to the receipt of a CARES Act Grant of \$2.5M. Property Taxes are higher (\$785K) due to the Public Safety Pension levy. Local Use Tax is higher (\$444K). In addition to the CARES Act dollars, Grant Revenue is higher (\$178K) due to monies from the HHS CARES Act Provider Relief fund and the Ground Emergency Medical Transport Program. Telecommunication Tax is behind last year (\$325K). The impact of COVID-19 is evident in most of the other revenues. Both Sales Tax and Home Rule Sales Tax are behind last year (\$549K and \$193K respectively). Also lower are Food and Beverage Tax (\$280K), Hotel Use Tax (\$584K), and Other Fees, Charges, & Fines (\$736K). Interest Income is lower than last year (\$191K) due to the decline in interest rates.

General Fund Revenue Analysis - Major Sources



GENERAL FUND

	November 2020 YTD Actual	November 2019 YTD Actual	% CHANGE
TOTAL REVENUES	\$47,844,810	\$46,898,060	2.0%
PROPERTY TAXES	\$14,451,270	\$13,666,140	5.7%
SALES TAX	\$10,657,246	\$11,206,618	-4.9%
HOME RULE SALES TAX	\$1,508,921	\$1,702,125	-11.4%
HOTEL USE TAX	\$334,677	\$918,980	-63.6%
NATURAL GAS USE TAX	\$398,758	\$438,389	-9.0%
ELECTRICITY TAX	\$1,548,773	\$1,611,880	-3.9%
TELECOMMUNICATIONS TAX	\$1,609,785	\$1,934,345	-16.8%
FOOD AND BEVERAGE TAX	\$1,490,050	\$1,769,595	-15.8%
BUILDING RELATED PERMITS	\$1,200,841	\$1,244,947	-3.5%
LICENSES & OTHER PERMITS	\$374,694	\$417,466	-10.2%
STATE INCOME TAX	\$4,985,111	\$4,881,411	2.1%
OTHER STATE SHARED REVENUE	\$87,625	\$78,992	10.9%
PPRT	\$429,487	\$478,798	-10.3%
LOCAL USE TAX	\$1,891,363	\$1,446,986	30.7%
FEES, CHARGES & FINES	\$3,808,517	\$4,544,737	-16.2%
INTEREST INCOME	\$302,854	\$493,742	-38.7%
GRANTS/DONATIONS/OTHER	\$2,764,838	\$62,909	4295.0%



The orange line in this graph represents a "target" of 94%. The target is calculated by taking the monthly budget divided by total budgeted revenue. Property taxes are received in two distributions - in June and September. Natural Gas Tax is seasonal with a greater portion received in the winter months. Building related permits are also seasonal, with a greater portion of revenue received in the summer.

Note: Sales tax is received from the state three months after the sale is made. For example, January sales taxes are from sales made in October. For the purposes of tracking the COVID-19 impact, the revenue presented is from actual sales of the presented month.