Potential Revenue Enhancements

- Natural Gas Use Tax
- Electricity Tax
- Hotel Tax
- Fees



Enhanced and Alternative Revenues Options

		F	Projected	
Available Revenues	Revenue Enhancement	ı	Revenue	
Natural Gas Use Tax	\$0.015 to \$0.30 per therm	\$	450,000	
Electricity Tax	3.5% to 5.0%	\$	822,000	
Hotel Tax	4.5% to 5.0%	\$	81,000	
Food and Bev Tax	0% to 1.00%	\$	1,000,000	
Liquor Tax	0% to 1.00%	\$	300,000	
Vehicle Stickers	\$0 to \$30	\$	1,094,000	



Natural Gas Use Tax

- Current Rate: \$0.015 per therm
 - 100% allocated to General Fund
- Maximum Rate: \$0.05 per therm
- Source: Natural Gas Consumption within Downers Grove
- Revenue Potential:

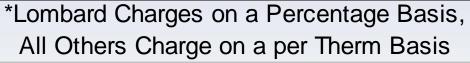
	NGUT			P	otential Revenue
I	ncrease	N	ew Rate		Enhancement
\$	0.005	\$	0.020	\$	150,000
\$	0.015	\$	0.030	\$	450,000
\$	0.025	\$	0.040	\$	750,000



Natural Gas Use Tax

Municipal Rate Comparison

	Nat	tural Gas
Municipality	Use	Tax Rate*
Lombard		5.00%
Naperville	\$	0.040
Wheaton	\$	0.030
Carol Stream	\$	0.025
Glen Ellyn	\$	0.020
Downers Grove	\$	0.015
Elmhurst	\$	0.015





Electricity Tax

- Current rate: 3.5%
 - 100% allocated to General Fund
- Maximum rate: 5.0%
- Source: Electricity consumption within Downers Grove
- Revenue Potential:

Potential Rate Increase	New Rate	Projected Revenue Enhancement
0.50%	4.00%	\$274,000
1.00%	4.50%	\$548,000
1.50%	5.00%	\$822,000



Electricity Tax

Municipal Rate Comparison:

	Electricity
Municipality	Tax Rate
Carol Stream	5.0%
Elmhurst	5.0%
Glen Ellyn	5.0%
Lombard	5.0%
Wheaton	5.0%
Naperville	4.0%
Downers Grove	3.5%



Hotel Tax

- Current Rate: 4.5%
 - Collected in General Fund, 50% to EDC
- Maximum Rate: N/A
- Source: Hotel stays within Downers Grove
- Revenue Potential:

Potential Rate		Projected Revenue
Increase	New Rate	Enhancement
0.50%	5.00%	\$ 81,000
1.00%	5.50%	\$ 162,000



Hotel Tax

Municipal Rate Comparison:

Municipality	Hotel Tax Rate
Carol Stream	5.0%
Glen Ellyn	5.0%
Lombard	5.0%
Wheaton	5.0%
Downers Grove	4.5%
Naperville	4.4%
Elmhurst	4.0%



Alternative Revenues

- Food and Beverage / Liquor Tax
- Vehicle Stickers
- Real Estate Transfer Tax



Food & Beverage / Liquor Tax

- Source: applies to prepared food & drinks purchased at qualifying establishments in the Village
- Revenue Potential:

Potential Tax	Food and Bev		Liquor Tax		Combined	
Rate	Tax Projection		F	Projection		Total
0.50%	\$	500,000	\$	150,000	\$	650,000
1.00%	\$	1,000,000	\$	300,000	\$	1,300,000
1.50%	\$	1,500,000	\$	450,000	\$	1,950,000



Food & Beverage / Liquor Tax

Municipal Rate Comparison:

Food and Beverage Tax Rates*
1%, 2.5% in downtown
1%
1%
0%
0%
0%
0%

*Food and Beverage Tax Applies to Liquor



Vehicle Stickers

- Source: Downers Grove residents that own and operate vehicles principally housed within the Village
- Revenue Potential:

		Α	nnual Sticker
Sticker Price			Revenue
\$	20	\$	729,000
\$	25	\$	911,000
\$	30	\$	1,094,000
\$	35	\$	1,276,000
\$	40	\$	1,458,000



Vehicle Stickers

Municipal Rate Comparison:

Municipality	Vehicle Sticker Price	r
Elmhurst	\$ 45)
Glen Ellyn	\$ 25)
Carol Stream	\$ 15)
Lombard	\$ 15	,
Downers Grove	\$ -	•
Naperville	\$ -	
Wheaton	-	



Real Estate Transfer Tax

- Source: Levied on the sale of residential or commercial property (requires referendum)
- Revenue Potential:

	Projected Revenue
Real Estate Transfer	Generated from
Tax Amount per \$1,000	Increase*
\$ 0.50	\$ 92,000
\$ 1.00	\$ 184,000
\$ 1.50	\$ 276,000
\$ 2.00	\$ 368,000
\$ 2.50	\$ 460,000
\$ 3.00	\$ 553,000

*Based on 2008 sales data



Real Estate Transfer Tax

Municipal Rate Comparison

	Real Estate	
Municipality	Trar	nsfer Rate*
Carol Stream	\$	3.00
Glen Ellyn	\$	3.00
Naperville	\$	3.00
Wheaton	\$	2.50
Elmhurst	\$	1.50
Downers Grove	\$	-
Lombard	\$	
*Dor C1 000 of Calling Drice		

