

Staff Responses to Council Questions January 15, 2019

5. Consent Agenda

E. Motion: Authorize \$109,628.40 to Insight Public Sector, Inc., Tempe, AZ, for 35 Dell 5420 Ruggedized Laptops

Looking at the greensheet, the \$2,399 per unit cost for the new Dell's, even as spec'd with 64-bit, 8M Cache, 1.9GHz processors, seems pricey, especially when purchasing in volume. Compare: <https://www.dell.com/en-us/work/shop/dell-laptops-and-notebooks/new-latitude-5420-rugged/spd/latitude-14-5420-laptop/xctol542014us>

Are these each models with upgraded i7-8650U processors and their own software licenses? If so, can we get a better price through a software subscription (e.g. one that works for multiple devices)?

The ruggedized laptop computers that are recommended have been customized to meet the specific needs of the Village, including requirements necessary to support the new DuPage County CAD software. The cooperative purchase through the County contract with Dell offers the lowest cost option for the purchase of this specialized equipment. A comparable customized computer that meets the Village's specifications purchased through the link provided below would cost \$3,010.67 per unit (see attached build specifications).

[Link to customized ruggedized laptop](#)

Attachments

Ruggedized laptop build specifications

46:00:01 | Need your system fast? View PCs that will be at your door in no time. Plus, use coupon SAVE50 for an additional \$50 off select systems. Shop Now (/www.dell.com/en-us/work/shop/deals/exclusive-pc-deals?ref=525_interstitialR2S) | Questions about delivery? Call 1-877-302-3355 or Click to Chat (/channels.us.dell.com/netagent/cimlogin.aspx?questid=049FD634-AFAA-423A-B417-A2F31B42EAF4&portid=88B394DE-1D38-42BB-8901-89FE759FA0FC&nareferer=%27+escape%28document.location%29?newtab=1)

< Back to Customize (/en-us/work/shop/dell-laptops-and-notebooks/latitude-5420-rugged/spd/latitude-14-5420-laptop/xctol542014us?selectionState=eyJJPQyl6InhjdG9sNTQyMDE0dXMiLCJNb2RzljpbeyJJZCI6NCwiT3B0cyI6W3siSWQiOiJHUFY0SjFaln1dfSx7I

Latitude 5420 Rugged Summary

Dell Price \$3,010.67

List Price ~~\$4,323.43~~

Total Savings \$1,312.76

Dell Business Credit

As low as \$91/mo.^

(/www.dell.com/en-us/work/learn/dell-business-credit#Terms-and-Conditions) |

Apply

(/www.dell.com/Financing/DFSMarcom?

itemtype=CFG&s=bsd&l=en&cs=04&c=us&doc=dbc&ptype=dbc&dfsref=dbc)

Get it by **Friday, Feb 1** with **Express Delivery**

View Delivery Dates - 60515 ()



Customize

Option	Selection	SKU / Product Code	Quantity
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Option	Selection	SKU / Product Code	Quantity
Processor	8th Gen Intel® Core™ i5-8350U Processor (Quad Core, 6M Cache, 1.7GHz, 15W, vPro)	[379-BDHC] / GFBY60R	1
Operating System	Windows 10 Pro 64bit English, French, Spanish	[619-AHKN] / GF48XA1	1
Microsoft Office 365 (Word, Excel, Powerpoint, Outlook & more)	None		1
Microsoft Office	Microsoft Office 30 Day Trial	[658-BCSB] / GC70FJV	1
Processor	Intel® Core™ i5-8350U Processor Base with Integrated Intel UHD 620 Graphics	[338-BPTK] / GDLC9ZN	1
Systems Management	No Out-of-Band Systems Management	[631-ABWH] / GRQX26P	1
Memory ⁱ	8GB, 2x4GB, 2400MHz DDR4 Non-ECC	[370-AEMN] / GX1176T	1
Hard Drive	M.2 256GB PCIe NVMe Class 40 Solid State Drive	[400-BBTW] / G9W57ME	1
GPS Solutions (Tied)	No Option Included	[340-ACQQ] / GKGSY4C	1
Display	14" FHD WVA (1920 x 1080) Embedded Touch, Outdoor-Readable Screen, Camera with Privacy Shutter & Mic	[391-BDVP] / GI2JHQ8	1
Keyboard	Sealed Internal RGB Backlit English Keyboard	[389-DOPP][580-ABYR] / GPV4J1Z	1
Wireless	Qualcomm® QCA61x4A 802.11ac Dual Band (2x2) Wireless Adapter+ Bluetooth 4.2	[555-BCMWW] / GTYM34G	1
Mobile Broadband	Qualcomm® Snapdragon™ X20 LTE (DW5821e) Verizon	[556-BBZJ] / G5MX46I	1
Primary Battery	3 Cell 51Whr ExpressCharge Capable Battery	[451-BCHG] / GFDTJ5M	1
Power Supply	90W Rugged AC Adapter, 7.4mm Elbow Barrel	[492-BCNQ] / GXQ6M2N	1
PalmRest	No Fingerprint and No Smart Card	[346-BEVE][590-TEYE] / G62G7FM	1
Security Software	No Security Software	[650-AAAM]	0
Dell Data Security	None		1

Option	Selection	SKU / Product Code	Quantity
Mozy Backup and Recovery	None		1
Operating System Recovery Options	OS-Windows Media Not Included	[620-AALW] / GLA90Q1	1
Second Battery	Dummy Airbay Cover	[325-BDEH] / GFLEPJ1	1
Serial Port	No Additional IO Ports	[590-TEYC] / GDWX5HC	1
Transportation from ODM to region	Standard Shipment	[800-BBGF] / GF6RVZ0	1
Accessories	Factory Installed Rigid handle for the tied sku	[540-BCIH] / GX931ZA	1
E-Star	Energy Star Certified	[387-BBNJ] / GIHL264	1
Camera	IR Camera	[319-BBFM] / GG1Y7M2	1

Support & Services

Option	Selection	SKU / Product Code	Quantity
Warranty ⁱ	3 Years ProSupport with Next Business Day Onsite Service	[808-6784][808-6805][808-6809][989-3449] / PN3	1
Accidental Damage	Accidental Damage Service, 3 Years	[973-9199] / AD3	1
Extended Battery Services	None		1
Keep Your Hard Drive	None		1
Installation Services	None		1
Services - Absolute Asset Tracking/Security (CFI)	None		1

Software & Accessories

Option	Selection	SKU / Product Code	Quantity
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Also included in this system

Additional Summary Information

The following options and default selections are included with your order.

Date Created: Tue Jan 15 2019 08:59:36 GMT-0600
(Central Standard Time)

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[Feedback](#)

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