

**Staff Responses to Council Questions**  
**April 3, 2018**

**5. Consent Agenda**

**C. Resolution: Authorize Addendum A to Quotation 264821 V:4 with Zoll Medical Corporation re: Cardiac Monitors**

*At what point would we move away from “sole source” if there are similar choices for equipment? Does that mean that all EMS services use this brand?*

There are other options for equipment that the Village could consider. Moving away from the Zoll cardiac monitors would require changing all other components of the system within which the cardiac monitors function. This would be cost prohibitive.

Zoll cardiac monitors are the only monitors compatible with the Village’s existing cardiac equipment system. The Village’s current system consists of cardiac monitors, automatic external defibrillators and auto pulse units which are all manufactured by Zoll and work together. Changing one component of the system would compromise the system’s compatibility and consistency. If the Village were to purchase another manufacturers cardiac monitors, other equipment and adapters would also need to be purchased for the entire system to function.

The majority of EMS services in the region utilize Zoll equipment.

*Would hospitals have such equipment? What would Good Sam use or recommend?*

The hospitals have similar equipment configured differently than what is used in the field for EMS services. Good Samaritan Hospital also uses Zoll equipment. Hospitals do not issue recommendations on the manufacturer of equipment used as long as it meets the Illinois Department of Public Health requirements.

*Any opportunities for for a consortium or group purchases?*

This purchase is part of a consortium purchase through the Silver Cross EMS system.

**ATTACHMENTS**

There are no rEmarks this week.